

# Bid Checklist

Proposal: \_\_\_\_\_

Awarded Vendor(s): \_\_\_\_\_

Award Date: \_\_\_\_\_ Contract Number: \_\_\_\_\_

- Copy of Public Notice/Legal Ad(s)
- Copy Of Release (via Public Purchase)
- Copy of Bid Specifications (includes Q&A, addenda if issued)
- Notification Report
- Copy of Closing (via Public Purchase)
- Access Report (via Public Purchase)
- Response Detail Report (via Public Purchase)
- Copy of Bids Received
- Evaluation Compilation/Executive Summary
- Copy of Award Letter
- ~~Copy of Rejection Letter~~ N/A
- Copy of Signed Contract(s)
- Board Acceptance of Bid

*Pending April through July, Boards of Director meetings.*

**AFFIDAVIT OF PUBLICATION**



STATE OF MINNESOTA )  
COUNTY OF HENNEPIN )

650 3rd Ave. S., Suite 1300 | Minneapolis, MN | 55488

Toni Ferdelman, being first duly sworn, on oath states as follows:

1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.

2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.

3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

**Thursday, March 17; and Thursday, March 24, 2016**

4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows: **\$358.40.**

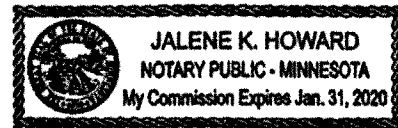
5. Mortgage Foreclosure Notices. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.

Toni Ferdelman

Subscribed and sworn to before me on March 24, 2016

Jalene K. Howard



Notary Public



**From:** [Public Purchase](#)  
**To:** [Lisa Truax](#)  
**Subject:** Release Successful on Bid RFP #16.15 - Mobile Educational Broadband  
**Date:** Monday, March 21, 2016 2:03:08 PM

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Lisa M Truax

**Bid:** RFP #16.15 - Mobile Educational Broadband  
**Status:** Release Successful on Mar 21, 2016 2:02:58 PM CDT

You can check the released bid by going to the following address:

<http://www.publicpurchase.com/gems/bid/bidView?bidId=58172>

If you have any questions regarding this bid, please contact our Customer Support Staff at [agency-support@publicpurchase.com](mailto:agency-support@publicpurchase.com)

Thank you for using Public Purchase.

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**Public Purchase Support Team**  
Email: [support@publicpurchase.com](mailto:support@publicpurchase.com)  
Website: [www.publicpurchase.com](http://www.publicpurchase.com)

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This message is not SPAM. You received this email because you are listed in the contact database of a government agency using Public Purchase.

MK: Q1oaAvoZUPG+jQkKznXULw==



## **RFP 16.15 – Mobile Educational Broadband**

**Due: 10:00 a.m. CDT on Monday, April 4, 2016  
Cooperative Purchasing Connection**

**Respondents/Vendors will submit their proposals online via Public  
Purchase ([www.publicpurchase.com](http://www.publicpurchase.com))**

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# RFP 16.15 – Mobile Educational Broadband

## I. Instructions to Respondents

Proposals for the requested products and/or services are detailed in the accompanying Technical Specifications.

In Minnesota, the Service Cooperatives, organized pursuant to Minnesota Statute 123A.21, are public, nonprofit cooperatives designed to provide a variety of services to their member organizations including, but not limited to, cooperative purchasing services. The Service Cooperatives currently provide purchasing contracts to more than 1,200 members (schools, cities, counties, other governmental organizations and nonprofit agencies) in Minnesota and South Dakota through the Cooperative Purchasing Connection.

The Cooperative Purchasing Connection is a joint powers group of eight (8) Minnesota service cooperatives:

- **Lakes Country Service Cooperative (LCSC)**, Fergus Falls, MN
- **Metro ECSU (METRO)**, Arden Hills, MN
- **Northeast Service Cooperative (NESC)**, Mt. Iron, MN
- **Northwest Service Cooperative (NWSC)**, Thief River Falls, MN
- **Resource Training and Solutions (RESOURCE)**, Sartell, MN
- **South Central Service Cooperative (SCSC)**, Mankato, MN
- **Southeast Service Cooperative (SSC)**, Rochester, MN
- **Southwest/West Central Service Cooperative (SW/WC)**, Marshall, MN, also serves members in South Dakota

In addition, the North Dakota Educators Service Cooperative (NDESC) is a joint powers group of North Dakota school districts, multi-district special education units, cities, counties, other governmental agencies, and nonprofits organized under the provisions of Chapter 54-40.3 of the North Dakota Century Code. NDESC holds a joint powers agreement with LCSC to provide purchasing contracts to its members. NDESC currently serves approximately 200 members across the state of North Dakota.

Together, these cooperatives operate a joint purchasing program under the name of Cooperative Purchasing Connection. In this Request for Proposal (RFP), the Cooperative Purchasing Connection and the North Dakota Educators Service Cooperative will be referred to as the Cooperative Purchasing Connection (CPC).

LCSC provides the administrative functions of CPC. Administrative functions include, but are not limited to: bid and contract research, development, and negotiations; fiscal reporting agent; marketing development; contract promotion and member support services.

This solicitation is on behalf of all CPC members and any public agency that elects to access the Master Agreement through CPC. CPC intends to promote this opportunity through a formal agreement with the Association of Educational Service Agencies (AESA). AESA will announce this opportunity to its national network of educational service agencies (ESA) members. AESA members who agree to participate will promote this agreement to their regional members.

## II. Bid Procedures

### A. Intent of the Request for Proposals

**Scope of Work:** CPC is seeking to accept a vendor(s) proposal(s) that will provide a mobile educational broadband solution that enables mobile learning for all students and/or users. As many educational institutions are expanding their digital learning opportunities, the demand for off-

campus homework continues to grow. This is creating a divide between users who have the ability to access internet connectivity off-campus versus those who are unable to access connectivity. This educational gap continues to widen and limit students' success.

**Objective:** CPC is pursuing a partnership that can assist in closing the technology gap for students and/or users by delivering a mobile educational broadband solution that not only provides off-campus connectivity for all, but also provides CIPA compliant filtering while retaining the goal of education. This mobile broadband solution will allow CPC member agencies, such as, but not limited to: Pre-K –12, higher education, and library systems, the opportunity to purchase a nimble, easy to use, educational solution at consortium level discounted pricing as described in the technical specifications.

**National Marketing Strategy:** CPC is working in partnership with AESA which serve ESAs across 45 states, reaching 533 service agencies nationwide allowing AESA to reach well over 80% of the public school districts in the United States. Through the partnership between CPC and AESA, the awarded vendor will have full access to the immediate tri-state area as well as a competitive solicitation that may be used as a national vehicle for the procurement of mobile educational broadband.

Through the combination of purchasing power, CPC's objective is to achieve cost savings through a single competitive solicitation process. This process eliminates vendor(s) from responding to multiple quotes and proposals allowing for the reduction in administrative and overhead costs through our purchasing procedures. CPC will work closely with the awarded vendor(s) to market this contract not only to CPC members, but also to potential members where the contract would be an advantageous option for growing membership and purchases through the awarded vendor(s).

## **B. Responding Vendor Qualifications**

All proposals must contain answers, responses and/or documentation to the information requested. Any respondent failing to provide the required information/documentation may be considered non-responsive.

Respondents must demonstrate their ability, capacity and available resources to provide the requested products and/or services to CPC members. Respondents are required to communicate and demonstrate within their response that they have extensive knowledge, background, and at least five (5) years of experience with manufacturing, obtaining, delivering, installing, maintaining and/or supporting the product lines of products, equipment, services or software offered. CPC reserves the right to accept or reject respondents failing to demonstrate their abilities or capacity solely based on information provided in the bid response and/or its own investigation of the company.

## **C. Required Securities**

Awarded vendor(s) will be required to post a \$1,000.00 performance bond at the time of the award(s). The performance bond may be in the form of a bond, certified or cashier's check, or money order payable to Lakes Country Service Cooperative, Attn: Bid & Contract Facilitator, 1001 E. Mount Faith Ave., Fergus Falls, MN 56537. It may also be a bond naming Lakes Country Service Cooperative as obligee written by a corporate surety, satisfactory to CPC, pledging that the respondent will abide by the terms stated in this RFP and in the vendor's proposal and pledges the faithful performance of the contract and the payment of all obligations arising thereunder. Failure to comply with the awarded vendor(s) proposal, the performance bond shall be forfeited to CPC as liquidating damages, not as a penalty. Loss of the performance bond may include, but is not limited to: poor customer service, poor quality of product, delivery issues, lack of reporting, and lack of administrative fee payments.



## D. RFP Submission

**Public Purchase:** CPC has moved its RFPs to a web-based system called Public Purchase. Public Purchase is an easy-to-use platform that provides respondents/vendors with automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit your organization's solicitation response. All changes, updates, uploads, and downloads are time stamped and logged as part of the RFP process.

**Submission of Proposals:** It is the responsibility of the respondent to be certain that the proposal being submitted has been uploaded to Public Purchase by the due date and time, as described in the Technical Specifications. All proposals MUST be submitted electronically via Public Purchase. If the proposal has not completed its upload to Public Purchase by the due date and time, the Public Purchase system and CPC will not accept the proposal. If any issues occur during the upload of the proposal, respondents/vendors should contact Public Purchase at [support@publicpurchase.com](mailto:support@publicpurchase.com) or utilize the chat function within Public Purchase for immediate technical support. If the data in the submission is password protected, the password must be provided with the proposal. Oral or hardcopy proposals are invalid and will not receive consideration.

**Interpretations:** Requests for additional information, including Instructions to Respondents or Technical Specifications shall be asked via the Public Purchase platform for all participating respondents to see. CPC will respond accordingly via Public Purchase to all questions and/or by issuing an addenda.

## E. RFP Particulars

**Addenda:** Addenda are written instruments issued by CPC which modify or interpret the RFP documents by additions, deletions, clarification, or corrections. All addenda issued by CPC shall become a part of the specifications and will be made part of the contract. Addenda will be sent automatically upon CPC's response via the Public Purchase platform. Addenda are logged and tracked within the Public Purchase system. If such confirmation is not received, the respondent may be deemed non-responsive. Interpretations, corrections, or changes made in any other manner will not be binding, and respondents shall not rely upon such interpretations, corrections and changes. No answers to questions or addenda will be issued later than one (1) business days prior to the due date and time of the proposal, except an addendum withdrawing the proposal or one which includes postponement of the date of receipt of proposals.

**Correction of RFP Documents:** Upon examination of the RFP documents, respondents shall promptly notify the RFP Facilitator of any ambiguity, inconsistency or error, which they may discover. Any notification of ambiguity, corrections and/or requests for interpretation must be submitted, via the Public Purchase platform, no later than three (3) business days prior to the RFP opening. Interpretations, corrections, and changes to the documents will be made either by answers or an addendum. Such addenda will be sent to respondents via the Public Purchase platform. All changes are logged and tracked automatically by the Public Purchase system. If such confirmation is not received, the respondent may be deemed non-responsive. Interpretations, corrections, or changes made in any other manner will not be binding, and respondents shall not rely upon such interpretations, corrections and changes.

**Late Submissions:** Proposals will not be allowed to be submitted and/or uploaded after the RFP due date and time set by CPC (see Technical Specifications). It is the respondent's responsibility to ensure that RFP responses are received by the due date and time listed.

**Modifications or Withdrawal of a Proposal:** A proposal may not be withdrawn or cancelled by the respondent for a period of one hundred-twenty (120) days following the due date and time of the

proposal, as each responder so agrees in submitting a proposal. Prior to the due date and time of the proposals, any proposal submitted may be modified or withdrawn within the Public Purchase system. Withdrawn proposals may be resubmitted online via Public Purchase up to the due date and time designated for the proposal provided that they are fully in conformance with these instructions to Respondents.

**Opening of Proposals:** The properly identified proposals which have been submitted on time will be opened after the RFP due date and time. A summary of the proposals will be made available for public inspection during normal business hours in the RFP Facilitator’s office (Fergus Falls, MN) free of charge during normal business hours. Those requesting a copy (electronic or hard copy) of the RFP responses will need to pay a twenty-five (\$25.00) service fee for that compilation.

**F. Bid Evaluation**

**Conditions Precedent to Award:** CPC shall have the right to waive any informality or irregularity in any proposal or proposals received; to accept the proposal or proposals which, in their judgment, is in the best interest of CPC members; and to advertise for new proposals where the acceptance, rejection, waiving, or re-advertising is determined to be in the best interest of the CPC members. Within these categories, specific criteria considered are included (but are not necessarily limited to) the following:

1. Award(s) will be based on, but not necessarily limited to, the following:
  - a. Adherence to all conditions and requirements of the bid specifications
  - b. Proposed pricing
  - c. Services and support to members
  - d. Qualifications and experience; reputation with current and past users
  - e. “Value Added” services offered
  - f. Needs and requirements of CPC members
  - g. Evaluation of bidder’s ability to service CPC
  - h. Ease and efficiency of the bidder’s order process
  - i. Respondent’s ability to meet RFP requirements
  - j. Geographic service capability
  - k. Nature and extent of company data furnished upon request of CPC
  - l. Ability of vendor to develop partnership with CPC

CPC reserves the right to award the entire contract to one vendor, to award multiple contracts, or to reject any or all proposals. A response to this solicitation is an offer to contract with CPC based upon the terms, conditions, scope of work, and specifications contained in this request. The awarded vendor(s) acknowledges that the contract offer and award (Form G – Contract Offer & Award) binds the awarded vendor(s) to all terms and conditions stated in the proposal until a contract has been signed by both parties.

CPC will conduct a cost evaluation analysis of the lowest responsible vendor(s) by creating a market basket (from Form C – Pricing Schedule) and/or by creating a core list of products from multiple categories defined in this proposal to measure proposed pricing between vendors.

Proposal responses will be reviewed, analyzed, and evaluated based on the evaluation criteria stipulated within this RFP document. All proposals shall be evaluated using the same criteria and scoring process of 250 points. The following criteria shall be used by CPC to evaluate proposals:

Evaluation Item	Maximum Points
<b>Qualifications &amp; Experience</b>	30
<b>Quality &amp; Variety of Product Selection Offered</b>	50
<b>Pricing</b>	75

<b>Services &amp; Support – “Value Added Attributes”</b>	50
<b>Ease of Ordering</b>	45
<b>Total Points</b>	<b>250</b>

The evaluation points listed within the evaluation table above are the maximum number of points that a respondent can receive for their proposal. CPC may grant partial points for each category. Forms found in Form C – Pricing Schedule that are labeled as “Optional” are considered as “Value Added Attributes” along with other services and support that can be evaluated and scored to receive a maximum of fifty (50) points per the evaluation table.

### **G. Contract Award**

**Contract Development:** Following the final evaluations, CPC will develop a contract with the most highly qualified respondent(s). If a satisfactory contract cannot be developed with the most highly qualified respondent(s) the second most qualified respondent(s) may then be approached to develop a contract.

### **III. General Terms & Specifications**

**Assignment:** Any contract awarded under the conditions of this RFP shall be for the use of organizations eligible for membership in the Cooperative Purchasing Connection Consortium. In addition, any eligible agency outside of the tri-state area may participate (piggyback) with this contract at their discretion, with the consent of the awarded vendor(s). All requirements of this RFP will apply to all participating eligible agencies. Agencies outside of the tri-state area participating in this RFP contract shall be responsible for obtaining approval from their approving body of authority when necessary and shall hold the agencies of the Cooperative Purchasing Connection harmless from any disputes, disagreement, or actions which may arise as a result of using this RFP contract.

**Audit:** In accordance with applicable law, the awarded vendor will agree that a member(s) of CPC’s purchasing team may audit their records to establish that total compliance of the agreement is met. CPC will give at least three days’ notice of an audit. The audit will be conducted at a reasonable place and time.

**Collusion:** Collusion between respondents is cause for rejection of those respondents involved.

**Confidential Information:** CPC is a public entity; the information contained in the proposals shall be considered public information under the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13 et. seq. No part of a proposal shall be treated as confidential unless so designated, by the vendor submitting the proposal, as trade secret information having met the criteria under Minnesota Statutes § 13.37 Subd. 1(b) and other applicable laws. Any data claimed by the vendor submitting the proposal to be trade secret data must be clearly marked "proprietary and confidential." Should a challenge occur to said vendor’s designation of data as "proprietary and confidential," the vendor shall indemnify and hold CPC harmless for any attorney’s fees, costs, penalties, or losses associated with such designation. CPC makes no representations to any vendor regarding their designation of data as “proprietary and confidential.”

**Defects:** All products must be 100% guaranteed. Any product which is received damaged, found to be defective, or does not perform to the end users’ expectations must be replaced at the vendor's expense including all shipping/delivery charges. If a member receives product(s) that appear to be damaged, they reserve the right to refuse delivery. Participating members will not be charged for items that are refused.

**Delivery:** All prices submitted are to be F.O.B. Destination, Freight Pre-Paid and Allowed. Unless clearly stated otherwise by the respondent, prices submitted shall include all charges for transportation, packaging, etc., necessary to complete delivery on an F.O.B. Destination basis.

**Express Online Marketplace:** CPC provides members with an online purchasing platform called Express. Through Express, members are able to search for and purchase items. Essentially, Express is a one-stop shop for many of CPC's commodity based contracts. Awarded vendor(s) do not have to have an e-commerce site to be included in Express. Over the span of two years, members have purchased over \$1,950,000 in commodity type goods through Express. As Express offers integration into two of the main school financial systems in Minnesota, CPC expects members utilizing the marketplace and sales to grow significantly. A demonstration of Express will be available to all respondents who participate in the non-required conference call. CPC will work with the awarded vendor(s) to determine if the contract agreement is suitable for the online platform.

**Force Majeure:** Except for payments of sums due, neither party shall be liable to the other, nor deemed in default under this contract, if and to the extent that such party's performance of this contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of either party affected and occurs without fault or negligence, including, but not limited to, the following: acts of nature; acts of the public enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; earthquakes; famine; volcanic eruptions; meteor strikes; lockouts; injunctions-interventions-acts or failures; or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence. The force majeure shall be deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure, and shall be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with this agreement. Force majeure shall not include late deliveries of software or materials caused by congestion at a manufacturer's plant or elsewhere, an over-sold condition of the market, inefficiencies and poor management practices, or similar occurrences. If either party is delayed at any time by force majeure, then the delayed party shall notify the other party in writing of such delay within 48 hours.

**Insurance:** The awarded vendor(s) shall purchase, maintain and provide certification from insurer(s) for minimal coverage during the life of an awarded contract, to include, but not limited to, comprehensive public and/or commercial liability, errors and omissions, workman's compensation, unemployment, and other insurance coverage required by and applicable to each of CPC's individual state's statutes and federal laws which proposed products and services will be offered and provided.

**Leasing:** Members may intend to purchase products and/or equipment from the awarded vendor(s) through a leasing program. The awarded vendor(s) should attempt to work with CPC's current leasing vendor. The current leasing vendor may require a minimum purchase amount to begin the leasing process. Should the awarded vendor(s) be required to utilize their own financial leasing company, this should be noted/requested as an exception in Form B – Questionnaire.

**New Member Notification:** CPC will email the current membership list to the awarded vendor(s) each quarter. Those members not renewing membership should not receive member pricing/discounts.

**Ordering:** All orders will be executed by CPC members, directly, with the awarded vendor(s). The awarded vendor(s) will provide products and/or service(s) directly to the specified member and invoice that member directly. The awarded vendor(s) may offer a variety of options for members to place orders.

**Patents:** The awarded vendor(s) shall hold and save CPC and CPC members and their officers, agents, servants, and employees, harmless from liability of any nature or kind, including cost and expense for, or on account of, any patented or non-patented invention, process, article or appliance manufactured or

used in the performance of this contract, including its use by the owner, unless specifically stipulated in the contract document.

**Protests:** All protests pertaining to the specifications of the solicitation must be delivered in writing and physically received by the RFP Facilitator no later than 4:00 p.m. CST on the third (3) business day prior to the opening of proposals. Other protests shall be filed no later than three (3) business days after the opening of the proposals or if the protest is based on subsequent action of CPC, not later than three (3) business days after the aggrieved person knows or should have knowledge of the fact giving rise to the protests. Respondents may protest only deviations from laws, rules, regulations, or procedures. Protests must specify the grounds for the protest including the specific citation of law, rule, regulation, or procedure upon which the protest is based. The judgment used in the scoring by individual evaluators may not be protested. Protests not filed within the time specified above, or which fail to cite the specific law, rule, regulation, or procedure upon which the protest is based shall be dismissed.

**Quarter:** As used herein, quarters are defined as the periods from July 1 through September 30, October 1 through December 31, January 1 through March 31, and April 1 through June 30.

**Recalls:** The awarded vendor(s) shall notify CPC and their participating members immediately of any product recalls. The awarded vendor(s) will issue a credit or comparable substitute for any delivered, recalled product at the member's discretion. All costs associated with voluntary and involuntary product recalls shall be borne by the awarded vendor(s).

**Service Cooperative Member:** A service cooperative member shall be defined in accordance with the, Minnesota Statutes M.S. §471.59, and M.S. §123A.21, Sub. 11, North Dakota Century Code Chapter 54-40.3, and South Dakota Statutes §5-18A-37. An eligible member includes any school, city, county, other governmental agency, or nonprofit organization that has been deemed eligible for participation.

**Sales Representation and Marketing:** The awarded vendor(s) agree(s) to provide identified sales/marketing representatives whom CPC can contact for sales and product information.

**Sales Tax:** Sales tax shall not be included in the prices quoted on the proposal form.

**Substitutions:** The materials, products or equipment described in these documents establish a standard of type, function and quality to be met by any proposed substitution. Unless the particular specification prohibits substitution, respondents are encouraged to propose materials, products or equipment of comparable type, function and quality. Proposals for substitute items shall be stated in the appropriate blank on the proposal form, or if the form does not contain blanks for substitution, on the respondent's letterhead attached to the pricing form. Respondents shall attach to the form a statement of the manufacturer and brand name of each proposed substitution plus a complete description of the item, including descriptive literature, illustrations, performance and test data and any other information necessary for an evaluation. The burden of proof is upon the respondent for the merit of the proposed substitution.

**Value Added Attributes:** Attributes that a vendor can provide that assist in educating or providing additional service to CPC members. This would include, but is not limited to products/services, such as promotional items, participation in vendor shows, demonstration of products, training seminars, and ability to integrate with CPC's Express online marketplace (if applicable). CPC also considers any "optional" forms listed within Form C- Pricing Schedule to be value added attributes.

# RFP 16.15 – Mobile Educational Broadband

## I. Technical Specifications

- A. Scope of Work:** CPC is seeking to accept a vendor(s) proposal(s) that will provide a mobile educational broadband solution that enables mobile learning for all students and/or users. As many educational institutions are expanding their digital learning opportunities the demand for off-campus homework continues to grow. This is creating a divide between users who have the ability to access internet connectivity off-campus versus those who are unable to access connectivity. This educational gap continues to widen and limit students' success.

**Objective:** CPC is pursuing a partnership that can assist in closing the technology gap for students and/or users by delivering a mobile educational broadband solution that not only provides off-campus connectivity for all, but also provides CIPA compliant filtering while retaining the goal of education. This mobile broadband solution will allow CPC member agencies, such as, but not limited to: Pre-K –12, higher education, and library systems, the opportunity to purchase a nimble, easy to use, educational solution at consortium level discounted pricing as described in the technical specifications.

**National Marketing Strategy:** CPC is working in partnership with AESA which serve ESAs across 45 states, reaching 533 service agencies nationwide allowing AESA to reach well over 80% of the public school districts in the United States. Through the partnership between CPC and AESA, the awarded vendor will have full access to the immediate tri-state area as well as a competitive solicitation that may be used as a national vehicle for the procurement of mobile educational broadband. This solicitation is on behalf of all CPC members and any public agency that elects to access the Master Agreement through CPC. CPC intends to promote this opportunity through a formal agreement with AESA. AESA will announce this opportunity to its national network of ESA members. AESA members who agree to participate will promote this agreement to their regional members.

Through the combination of purchasing power, CPC's objective is to achieve cost savings for its members through a single competitive solicitation process. This process eliminates vendor(s) from responding to multiple proposals allowing for the reduction in administrative and overhead costs through our purchasing procedures. CPC will work closely with the awarded vendor(s) to market this contract, not only to CPC members, but also to potential members where the contract would be an advantageous option for growing membership and purchases through the awarded vendor(s).

- B. Quantity History:** Mobile educational broadband is a new category for CPC and is being solicited on behalf of its member agencies. With CPC's intent to market the contract to current and potential members, it is CPC's belief that the program will continue to grow significantly throughout the course of the solicitation term, not to exceed four (4) years.

**C. RFP Facilitator:**

Lisa Truax, Bid & Contract Facilitator  
Cooperative Purchasing Connection  
1001 East Mount Faith Avenue,  
Fergus Falls, MN 56537  
1-218-737-6535 (direct)  
[ltruax@lcsc.org](mailto:ltruax@lcsc.org)

- D. RFP Timeline:** Below is CPC's timeline for RFP 16.15 – Mobile Educational Broadband. Questions regarding the RFP must be submitted electronically via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). If any issues are encountered during submission, respondents should contact

[support@publicpurchase.com](mailto:support@publicpurchase.com). For immediate assistance use the Public Purchase chat function to solve any technical issues.

March 17, 2016	Publication of 16.15 – Mobile Educational Broadband
March 29, 2016, at 10:00 a.m. CDT	Deadline for Bidders to Submit Questions
<b>April 4, 2016, at 10:00 a.m. CDT</b>	<b>Deadline for RFP Submission</b>
April 8, 2016	Contact Awarded Vendor(s)/Award(s) Made
April 11, 2016	Initial Start of Contract Term

- E. RFP Submission:** CPC requires that responses be submitted electronically via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). If any issues are encountered during the submission, respondents/vendors should contact [support@publicpurchase.com](mailto:support@publicpurchase.com). For immediate assistance use the Public Purchase chat function to solve any technical issues.

**For RFP 16.15 – Mobile Educational Broadband, your submission should reflect the following submitted documents:**

1. Form A – Vendor Information (Submit as a PDF, not scanned)
2. Form B – Questionnaire (Submit as a Word (.doc or .docx) document)
3. Form C – Pricing Schedule (Submit as an Excel (.xls or .xlsx) document)
4. Form D – References (Submit as a PDF, not scanned)
5. Form E – Level of Support (Printed, signed, and scanned, submit as PDF)
6. Form F – Assurance of Compliance (Printed, signed, and scanned, submit as PDF)
7. Form G – Contract Offer & Award (Printed, signed, and scanned, submit as PDF)
8. Form H – Proposal Checklist (Printed, signed, and scanned, submit as PDF)

**Required documents MUST be submitted in the indicated format. Any documents with inserted images of completed documents will not be accepted.**

- F. Notification of Intent to Award:** RFP award notification will be made by Friday, April 8, 2016. The actual award is subject to approval by the Board of Directors.

- G. Contract Term:** The term of the contract resulting from this RFP will be from April 11, 2016, through June 30, 2017. There will be an optional yearly renewal for a period lasting no longer than three (3) additional years, based on successful performance. CPC evaluates and reviews all contract agreements semi-annually. CPC has established a set of performance criteria that will be used in the awarded vendor(s) semi-annual evaluation. Performance criteria will include:

1. Contract start-up and communication
2. Partnership responsiveness with CPC
3. Customer service, quality, and delivery
4. Volume, sales, and competitiveness
5. Marketing

- H. Administrative Fee:** The awarded vendor(s) will be required to pay an administrative fee on the total gross sales to CPC for public agencies utilizing the contract. For CPC, this fee is used to cover program costs, including the cost of conducting the RFP, continuing support of the contract, developing relationships with the ESAs through AESA, marketing the contract to current and potential members. For sales outside of CPC’s tri-state territory, the administrative fee will be shared with AESA and their participating service agencies. Administrative fees shall be paid to Lakes Country Service Cooperative on a quarterly basis. Lakes Country Service Cooperative will be responsible for the dissemination of administrative fees within the AESA partnership.

**I. Reports Required of the Awarded Vendor(s):** The awarded vendor(s) will provide CPC with quarterly reports listing the sales volume showing the total gross dollar volume of all purchases made by members within that quarter, the administrative fee calculations, and the correlating savings incurred by members. CPC may also request reports on commonly purchased items or top selling items to create or update a market basket. All reports must be submitted in MS Excel.

**J. Specific Terms and Conditions:**

1. The awarded vendor(s) must assist in closing the technology gap for students and/or users by delivering a mobile educational broadband solution that not only provides off-campus connectivity for all, but also provides CIPA compliant filtering while retaining the goal of education.

2. **Standard terms and conditions:**

a. The awarded vendor(s) agrees to:

- i. Have access to a full inventory of the awarded product line(s).
- ii. Provide sales and marketing representation that is able to educate, introduce and demonstrate products and/or services to CPC members.
- iii. Demonstrate that it possesses the necessary resources to, and agrees to, provide a comprehensive training and support program on the operation and use of the contract agreement. Services offered must be appropriate and adequate to ensure a successful partnership.
- iv. Provide members who have questions, issues, and/or concerns with an efficient response; responding to members within 24 hours.
- v. Maintain a minimum monthly average fill rate of 95% or above on equipment. Items that are reordered, backordered, or partially filled are not considered filled items when calculating this service level.
- vi. Supply quoted pricing to CPC's member agencies upon their request. Quoted pricing should reflect the pricing submitted in Form C – Pricing Schedule. Pricing will remain locked for the duration of the contract term.
  1. Pricing should be in the form of a percentage from catalog list, published price, or price list. Discounts may be for the entire catalog or for a specific product or manufacturer categories.
  2. Price changes can only be made if the manufacturer's price changes.
  3. New products may be added at the established percentage discounts with CPC's approval.
  4. Discontinued products may be removed at any time during the contract term
  5. Notify CPC of any changes made to the contract resulting from this RFP, in writing, to the Bid & Contract Facilitator.
- vii. Include delivery in all pricing, although the awarded vendor(s) may require a minimum order for no delivery charge to be assessed. If the member's order is below the minimum order, a delivery charge may be assessed. The minimum order is based upon the member's order. No delivery surcharge may be assessed if the order meets or exceeds the minimum, even though the actual delivery may be below the minimum due to "out of stock" or backordered items.
- viii. Invoice and ship all items directly to CPC's participating members.
- ix. Provide packing slips with all deliveries including the members' purchase order number.
- x. Orders not filled and partial shipments shall be indicated on the packing list. CPC members shall be notified of an anticipated availability date.
- xi. Deliver goods during normal hours of operation on weekdays, unless at the convenience of the member and through mutual agreement with the awarded vendor(s).
- xii. Pay return shipping and give full credit on any defective product. All products must be 100% guaranteed.



- xiii. Warranty the products and supplies purchased by members against any defects in design, workmanship and as suitable use intended for a period equal to the original manufacturer's warranty period.
  - xiv. Assist members in reaching a resolution in a dispute with the manufacturer over warranty terms. Equipment warranties must be clearly and visibly stated.
  - xv. Verify that all items conform to applicable federal and state safety requirements.
  - xvi. Provide proper Safety Data Sheets (SDS) as required by law for all products sold. The SDS literature must be delivered to the member with each shipment of goods.
  - xvii. Notify CPC and their participating member agencies immediately of any product recalls.
    - 1. Issue a credit or comparable substitute for any delivered, recalled product at the member's discretion. All costs associated with voluntary and involuntary product recalls shall be borne by the awarded vendor(s).
  - xviii. CPC reserves the right to request samples of products for evaluation. The awarded vendor must provide the requested samples, at no charge, within five (5) business days of the request.
- 3. Product and/or category terms and conditions:**
- a. The awarded vendor(s) agrees to:
    - 1. Provide member agencies with a mobile educational broadband solution that offers an educational filtering system that is CIPA compliant for both on and off-campus delivery.
    - 2. Provide a mobile educational broadband solution that enables all students and/or users to have the ability to access internet connectivity via mobile wi-fi hotpots for off-campus delivery; closing the digital divide on an educational basis.
    - 3. Provide member agencies with flexible management options.

#### **K. Glossary of Terms**

- 1. Awarded Vendor(s). The company or companies chosen by CPC to provide goods and/or services to CPC members through the RFP process.
- 2. Children's Internet Protection Act (CIPA). Requires that K-12 schools and libraries in the United States use Internet filters and implement other measures to protect children from harmful online content as a condition for federal funding.
- 3. Respondent. A respondent has notified CPC of a desire to respond to the proposal and/or has submitted a proposal in response to the Request for Proposals (RFP).
- 4. Safety Data Sheet SDS. Documentation providing workers and emergency personnel with procedures for handling or working with a specific substance in a safe manner, and information such as physical data, toxicity, health effects, first aid, reactivity, storage, disposal, protective equipment, and spill-handling procedures.

## Form A – Vendor Information

Company Information			
<b>Company Name</b>			
<b>Address</b>			
<b>City/State/Zip</b>			
<b>Phone</b>		<b>Fax</b>	
<b>Toll Free Customer Number</b>			

Company Contacts	
<b>General Manager Name</b> <ul style="list-style-type: none"> <li>• Email</li> <li>• Phone</li> </ul>	
<b>Sales Manager Name</b> <ul style="list-style-type: none"> <li>• Email</li> <li>• Phone</li> </ul>	
<b>Customer Service Manager Name</b> <ul style="list-style-type: none"> <li>• Email</li> <li>• Phone</li> </ul>	
<b>Account Manager(s) for the Cooperatives Name(s)</b> <ul style="list-style-type: none"> <li>• Email</li> <li>• Phone</li> </ul>	

Responsibilities	
<b>CPC New Member Notification</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	
<b>CPC Member Customer Service</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	
<b>Submitting Sales Reports to CPC</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	
<b>Payment of Administrative Fees to CPC</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	
<b>Conducting Audits</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	

## Form B – Questionnaire

**Instructions.** Please complete the questionnaire below by placing your company’s answers in the correlating response column.

<b>Responding Company’s Name:</b>	
<b>Instructions: For those responding to the RFP, please respond to the questions below.</b>	
<b>Question</b>	<b>Response</b>
1. As you envision it, what is your company’s role in this partnership? Please include sales and marketing strategies.	
2. Does your company have a dedicated marketing department with which CPC can communicate and obtain marketing materials and images? If so, please include their contact information in your response.	
3. Of the immediate tri-state area (MN, ND, SD), please list any areas that your company is not able to service.	
4. Please explain what makes your company’s product(s) and/or service unique and why it offsets your company from its competitors.	
5. Does your company have the capability to provide product/service demonstrations at shows and training seminars? If so, please explain what area shows your company attends and what training options would be available to members.	
6. Inventory: where are your company’s distribution hubs located? What is the service/fill rate of inventory from those locations?	
7. Describe your company’s ordering process and what methods can be used by members to place or create orders?	
8. Does your company offer online ordering? How many staff members are dedicated to your online ordering help desk?	
9. Does your company have retail locations available for members to purchase items? If so, please describe how you envision CPC members obtaining contract pricing at those locations.	
10. Describe the sales process that your company would take with an educational member (i.e. school)?	

Will this process differ from a city, county or nonprofit member? If so, please describe both processes.	
11. Does your company require a minimum order? If so, what are your minimum order requirements? If the minimum is not met, what surcharge would your company assess?	
12. Briefly explain your delivery policy and the lead time required from a member placing an order to receipt of delivery.	
13. At times there are issues with service and/or deliveries. Please describe your process for addressing issues with participating members.	
14. Express: Has your company previously worked with third-party integrated systems for purchasing and procurement? If so, please explain your capabilities (i.e. able to provide a static catalog, cXML punch-out, etc.) and the names of systems/organizations your company has integrated with.	
15. Please describe any other "value adds" your company can bring to the members of CPC.	
16. What are your payment terms?	
17. Does your company accept payment by procurement card? If so, is a member assessed a fee for purchasing with a procurement card?	
18. Does your company offer any prompt payment discounts? If so, please describe.	
19. State your company's process for handling returns and/or credits.	
20. Does your company currently have any other contracts in place with purchasing consortiums? If so, please list your current contracts and the contract maturity date with that consortium.  Please list how an agreement with CPC will compare to other contracts your company holds.	
21. Does your company have contracts with other consortiums in Minnesota, North Dakota, and South Dakota? If so, please describe how your company will	

position this contract to CPC members.	
22. Administrative Fees: CPC requires all vendors to pay an administrative fee on the total gross purchases made by CPC members. What administrative fee (percentage) does your company propose to CPC?	
23. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.	
24. List any exceptions that your company is requesting to the terms set forth in the Instructions to Respondents and Technical Specifications.	

# C.1 - Pricing Schedule

\*Please note this workbook has multiple tabs.

**Instructions.** Please complete the table below, listing all of the products, equipment, accessories, etc. pertaining to this negotiated agreement that your company offers. The values entered in the Category Discount column must match the discount entered on the previous tab labeled Category Discount. You may add and delete rows as needed. **\*This is a required**

Responding Company's Name:

**REQUIRED FORM**

Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Category Discount	Net Price To Member
								\$ -
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## C.2 - Services Price Schedule

\*Please note this workbook has multiple tabs.

**Instructions.** Please complete the tables below of the services your company offers and the rates associated with those services. **\*This is a required form.**

Responding Company's Name:

**REQUIRED FORM**

Installation Services	Description	Standard Price & Rate	Discounted Price & Rates	Per Diem Charges (if any)	Mileage Charges (if any)	Additional Discounts on Large Projects: Y/N, please detail if Yes.	

Training Services	Description	Standard Price & Rate	Discounted Price & Rates	Per Diem Charges (if any)	Mileage Charges (if any)	Additional Discounts on Large Projects: Y/N, please detail if Yes.	

Support Services	Description	Standard Price & Rate	Discounted Price & Rates	Per Diem Charges (if any)	Mileage Charges (if any)	Additional Discounts on Large Projects: Y/N, please detail if Yes.	

Other Services Offered	Description	Standard Price & Rate	Discounted Price & Rates	Per Diem Charges (if any)	Mileage Charges (if any)	Additional Discounts on Large Projects: Y/N, please detail if Yes.	

# C.3 - Volume Discounts

**\*Please note this workbook has multiple tabs.**

**Instructions.** Please complete the form below if your company is offering additional discounts for a one-time purchase OR a group of local agencies in a geographic area combining requirements (estimate annual spend). Please note this is an **optional form**.

Responding Company's Name:

**OPTIONAL FORM**

Dollar Amount From	Dollar Amount To	Grouping	Additional Discount Offered



# Form D – References

**Instructions:** Please provide three references in the spaces below.

<b>Responding Company's Name:</b>	
-----------------------------------	--

Reference #1	
<b>Reference Name</b>	
<b>Reference Contact Name</b> <ul style="list-style-type: none"><li>• Phone</li><li>• Email</li></ul>	
<b>Notes (for CPC use only):</b>	

Reference #2	
<b>Reference Name</b>	
<b>Reference Contact Name</b> <ul style="list-style-type: none"><li>• Phone</li><li>• Email</li></ul>	
<b>Notes (for CPC use only):</b>	

Reference #3	
<b>Reference Name</b>	
<b>Reference Contact Name</b> <ul style="list-style-type: none"><li>• Phone</li><li>• Email</li></ul>	
<b>Notes (for CPC use only):</b>	

## Form E – Level of Support

**Instructions:** Please indicate the level of support you will offer on this contract category. Check only one box in each section.

<b>Prices are (check one box):</b>	
	No different from what we ordinarily offer to individual members.
	Two percent (2%) lower than our best price to individual members.
	Three percent (3%) lower than our best price individual members.
	Four percent (4%) lower than our best price to individual members.
	Five percent (5%) lower than our best price to individual members.
	Ten percent (10%) lower than our best price to individual members.
	Other, please explain

<b>Prices are (check one box):</b>	
	No different from what we ordinarily offer to other consortiums.
	Two percent (2%) lower than our best price to other consortiums.
	Three percent (3%) lower than our best price other consortiums.
	Four percent (4%) lower than our best price to other consortiums.
	Five percent (5%) lower than our best price to other consortiums.
	Ten percent (10%) lower than our best price to other consortiums.
	Other, please explain

\_\_\_\_\_  
Authorized Signature (must match Signature on Form F)

\_\_\_\_\_  
Date

# Form F – Assurance of Compliance

To Whom It May Concern:

The respondent has carefully checked the accuracy of all items including description, price per unit, and listed total price per item in this proposal. In addition, the respondent accepts the general provisions of the proposal, including delivery timelines, and all responsibilities of delivery as outlined.

The respondent is aware of any detailed and special conditions.

In submitting this proposal, it is understood that the right is reserved by the Cooperative Purchasing Connection to reject any or all proposals, and it is agreed that this proposal may not be withdrawn during a period of one hundred-twenty (120) days from the time of the opening date.

Company Name: \_\_\_\_\_

Authorized Agent's Signature: \_\_\_\_\_

Agent's Name (printed): \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

# Form G – Contract Offer & Award

## OFFER TO BE COMPLETED BY VENDOR

In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instructions to Respondents and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance of this proposal.

The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the Cooperative Purchasing Connection as stated in the evaluation section, will be a consideration in making the award.

This contract offer and award binds said vendor to all terms and conditions stated in the proposal until a contract has been signed by both parties.

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Contract Contact Person: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

## ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY BY THE COOPERATIVE PURCHASING CONNECTION

Contract Term: It is the Cooperative Purchasing Connection's intent to award a contract for Educational Broadband. The contract term may be renewed annually, up to three (3) additional terms.

\_\_\_\_\_  
CPC Authorized Signature

16.15 - EDB  
Contract Number

Awarded this \_\_\_\_\_ day of \_\_\_\_\_, 2016.

## Form H – Proposal Checklist

The following items/submittals are required to be qualified as a respondent to the RFP. Respondents must submit an electronic version of their proposal by the due date and time listed in this RFP via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Please take a moment to review the checklist provided and ensure all of the necessary documents have been uploaded with your response.

**Your organization's uploaded proposal should include the following submitted documents:**

1. Form A – Vendor Information (Submit as a PDF, not scanned)
2. Form B – Questionnaire (Submit as a Word (.doc or .docx) document)
3. Form C – Pricing Schedule (Submit as an Excel (.xls or .xlsx) document)
4. Form D - References (Submit as a PDF, not scanned)
5. Form E – Level of Support (Printed, signed, and scanned, submit as PDF)
6. Form F – Assurance of Compliance (Printed, signed, and scanned, submit as PDF)
7. Form G – Contract Offer & Award (Printed, signed, and scanned, submit as PDF)
8. Form H – Proposal Checklist (Printed, signed, and scanned, submit as PDF)

**IMPORTANT: Forms MUST be submitted electronically in the format indicated for the proposal to receive consideration. MS Word documents with inserted images of completed documents will not be accepted.**

---

Authorized Signature

---

Date

## Tips to a Successful Submission

As the Cooperative Purchasing Connection has transitioned to an online platform for bid solicitation and submission, we've noticed that vendors who are not used to the platform are having trouble submitting qualified responses. CPC's specifications call for certain actions depending on the task required for completion. Please use the guide below as a helpful tool when reviewing, completing, and submitting a response to any of CPC's solicitations.

Make note of the RFP/Bid Timeline enclosed in the RFP; each RFP has a specific deadline of when questions can be asked and still receive a response from CPC.

Follow the RFP notifications available through Public Purchase for any questions and answers, and to locate any addenda that have been issued. Any addenda made to Forms need to be used when completing a submission to CPC via Public Purchase.

Make note of the different forms (A-H, as an example), a few of the forms require different submission requirements.

*For example: Forms A and D should be an editable PDF when you upload them with your response, Forms E – H should be printed, signed, scanned and uploaded with your response...un-editable).*

Be thorough with your explanations on Form B – Questionnaire; this is your time to shine...on paper!

Follow the instructions on Form C – Pricing Schedule. All required forms must be completed by the responding vendor.

Provide any supporting documents with your submission as your organization sees fit.

Follow and review Form H – Proposal Checklist to ensure you have all documents required for a qualified submission.

Please let me know if you have any questions.

Regards,



---

Lisa M. Truax | Bid & Contract Facilitator  
Cooperative Purchasing Connection

Information Deleted: **Deleted**Information Added: **Added**

## **Bid RFP #16.15 - Mobile Educational Broadband Addendum #1 - Under the Technical Specifications, section J. Specific Terms and Conditions, 2. Standard terms and conditions, subsection vii. has been removed.**

Bid Type **RFP**Bid Number **16.15**Title **Mobile Educational Broadband**Start Date **Mar 21, 2016 2:02:58 PM CDT**End Date **Apr 4, 2016 10:00:00 AM CDT**Agency **Cooperative Purchasing Connection**

Bid Contact **Lisa M Truax**  
 (218) 737-6535  
 ltruax@lcsc.org  
 1001 E. Mount Faith Avenue  
 Fergus Falls, MN 56537

### **Description**

CPC is seeking to accept a vendor(s) proposal(s) that will provide a mobile educational broadband solution that enables mobile learning for all students and/or users. As many educational institutions are expanding their digital learning opportunities, the demand for off-campus homework continues to grow. This is creating a divide between users who have the ability to access internet connectivity off-campus versus those who are unable to access connectivity. This educational gap continues to widen and limit students' success.












CPC is pursuing a partnership that can assist in closing the technology gap for students and/or users by delivering a mobile educational broadband solution that not only provides off-campus connectivity for all, but also provides CIPA compliant filtering while retaining the goal of education. This mobile broadband solution will allow CPC member agencies, such as, but not limited to: Pre-K -12, higher education, and library systems, the opportunity to purchase a nimble, easy to use, educational solution at consortium level discounted pricing as described in the technical specifications.

CPC is working in partnership with AESA which serve ESAs across 45 states, reaching 533 service agencies nationwide allowing AESA to reach well over 80% of the public school districts in the United States. Through the partnership between CPC and AESA, the awarded vendor will have full access to the immediate tri-state area as well as a competitive solicitation that may be used as a national vehicle for the procurement of mobile educational broadband.

Through the combination of purchasing power, CPC's objective is to achieve cost savings through a single competitive solicitation process. This process eliminates vendor(s) from responding to multiple quotes and proposals allowing for the reduction in administrative and overhead costs through our purchasing procedures. CPC will work

closely with the awarded vendor(s) to market this contract not only to CPC members, but also to potential members where the contract would be an advantageous option for growing membership and purchases through the awarded vendor(s).

**Documents**

Name	Posting Date	Acceptance
 <del>RFP 16.15 - Mobi</del>	<del>Mar 21, 2016 1:50:21 PM CDT</del>	<del>Yes</del>
 Form A - Vendor	Mar 15, 2016 1:41:34 PM CDT	Yes
 Form B - Question	Mar 21, 2016 1:50:04 PM CDT	Yes
 Form C - Pricing S	Mar 21, 2016 1:50:14 PM CDT	Yes
 Form D - Referen	Mar 15, 2016 1:41:42 PM CDT	Yes
 Form E - Level of	Mar 15, 2016 1:41:48 PM CDT	Yes
 Form F - Assuran	Mar 15, 2016 1:41:56 PM CDT	Yes
 Form G - Contrac	Mar 15, 2016 1:42:04 PM CDT	Yes
 Form H - Proposa	Mar 15, 2016 1:42:20 PM CDT	Yes
 Tips to a Success	Mar 15, 2016 1:42:38 PM CDT	Yes
 RFP 16.15 - Mobi	Mar 28, 2016 11:04:00 AM CDT	Yes

[Return to Bid](#)

Customer Support: [agency-support@publicpurchase.com](mailto:agency-support@publicpurchase.com) | Copyright 1999-2016 © | The Public Group, LLC. All rights reserved.





# Notifications Report

Agency

Cooperative Purchasing Connection

Bid Number

16.15

Bid Title

Mobile Educational Broadband

Vendor Name	State	Invitation	Date	Email	Reason
1-800 We Answer	NY	Classification	2016-03-21 13:30:52	Kyryn@WeAnswer.com	Bid Notification
314e Corporation	CA	Classification	2016-03-21 13:30:52	alok@314ecorp.com	Bid Notification
3-GIS LLC	AL	Classification	2016-03-21 13:30:52	dsutton@3-gis.com	Bid Notification
3Seventy Inc	TX	Classification	2016-03-21 13:30:52	smartinez@3seventy.com	Bid Notification
A&A Electric & Underground Const., Inc.	MN	Classification	2016-03-21 13:30:52	aanda@kmtel.com	Bid Notification
A&A Electric & Underground Const., Inc.	MN	Classification	2016-03-22 07:32:35	aanda@kmtel.com	Bid Answer
A&A Electric & Underground Const., Inc.	MN	Classification	2016-03-28 10:00:17	aanda@kmtel.com	Bid Answer
A&A Electric & Underground Const., Inc.	MN	Classification	2016-03-28 10:22:23	aanda@kmtel.com	Addendum Notification
ABC Promos & Gifts	IL	Classification	2016-03-21 13:30:52	abc.bids@yahoo.com	Bid Notification
Access Sciences Corporation	TX	Classification	2016-03-21 13:30:52	tbrown@accesssciences.com	Bid Notification
Access Smart, LLC	CA	Classification	2016-03-21 13:30:52	dovell@access-smart.com	Bid Notification
Accuvant, Inc	CO	Classification	2016-03-21 13:30:52	jreff@accuvant.com	Bid Notification
Acumor	CA	Classification	2016-03-21 13:30:52	sam@acumor.com	Bid Notification
ADS Telecom	FL	Classification	2016-03-21 13:30:52	lisa.bowles@blackbox.com	Bid Notification
Advance Computer Corp	CA	Classification	2016-03-21 13:30:52	sales@cp4.com	Bid Notification
Advanced Integrated Solutions, Inc. (AIS)	CA	Classification	2016-03-21 13:30:52	vrussell@aisconsulting.net	Bid Notification
Advanced Personal Computing	TX	Classification	2016-03-21 13:30:52	brianc@liquidnetworkx.com	Bid Notification
Advanced Telecom Services, Inc.	PA	Classification	2016-03-21 13:30:52	tbargiev@advancedtele.com	Bid Notification
Aerohive Networks	CA	Classification	2016-03-21 13:30:52	jnakamura@aerohive.com	Bid Notification
Airband	TX	Classification	2016-03-21 13:30:52	nrone@airband.com	Bid Notification
Airespring	CA	Classification	2016-03-21 13:30:52	al.ramirez@airespring.com	Bid Notification
Alcatel-Lucent USA Inc	CA	Classification	2016-03-21 13:30:52	tim.m.ballew@alcatel-lucent.com	Bid Notification
ALL3 COMMUNICATIONS	TX	Classification	2016-03-21 13:30:52	conrads@all3comm.com	Bid Notification
Allwave Telecommunications LLC	WY	Classification	2016-03-21 13:30:52	allwavetech@gmail.com	Bid Notification
Almond Consulting Group Inc	FL	Classification	2016-03-21 13:30:52	derrick.henry@almondconsulting.com	Bid Notification
Aloha Data Services, Inc.	HI	Classification	2016-03-21 13:30:52	inac@alohadata.com	Bid Notification
ALPHA Facilities Solutions, LLC	TX	Classification	2016-03-21 13:30:52	cassy.garcia@alpha-fs.com	Bid Notification
Altex Electronics, Ltd.	TX	Classification	2016-03-21 13:30:52	accarrasco@altex.com	Bid Notification
Altura Communication Solutions	AZ	Classification	2016-03-21 13:30:52	rmarquez@alturacs.com	Bid Notification
Altura Communication Solutions LLC	CA	Classification	2016-03-21 13:30:52	ssandler@alturacs.com	Bid Notification
AMAC	NY	Classification	2016-03-21 13:30:52	allison.frazer@tunstall.com	Bid Notification
AmericanCommoditiesawob Inc.	CA	Classification	2016-03-21 13:30:52	tonyduhig@yahoo.com	Bid Notification
American Institutes for Research	DC	Classification	2016-03-21 13:30:52	Propresource@air.org	Bid Notification
AmeriTel Corporation of South Florida Inc	FL	Classification	2016-03-21 13:30:52	jhemsley@ameritelcorp.com	Bid Notification
Amor Group, LLC	TX	Classification	2016-03-21 13:30:52	bryan.parker@parintis.com	Bid Notification
amy stern consulting llc	NY	Classification	2016-03-21 13:30:52	amy.stern10@gmail.com	Bid Notification
Angelou Economic Advisors Inc.	TX	Classification	2016-03-21 13:30:52	eangelou@angeloueconomic.com	Bid Notification
Anixter	OR	Classification	2016-03-21 13:30:52	westfedsales@anixter.com	Bid Notification
Anvaya Solutions, Inc.	CA	Classification	2016-03-21 13:30:52	shobha@anvayasolutions.com	Bid Notification
APBOC	NY	Classification	2016-03-21 13:30:52	pcalamari@apboc.com	Bid Notification
Apex Computer Systems	CA	Classification	2016-03-21 13:30:52	lklein@acsi2000.com	Bid Notification
Apple Designs, Inc.	NC	Classification	2016-03-30 09:13:41	merhart@apple-designs.com	Bid Notification
Aptude Inc.	IL	Classification	2016-03-21 13:30:52	salesteam@aptude.com	Bid Notification
Arcas Technology, Inc	MN	Classification	2016-03-21 13:30:52	rslipka@arcastech.com	Bid Notification
Archive Data Solutions, LLC	PA	Classification	2016-03-21 13:30:52	liz.cullen@imdata.com	Bid Notification
Arch Technology Solutions	OK	Classification	2016-03-21 13:30:52	eallison@archtechus.com	Bid Notification
A.R.E. Network Solutions	CA	Classification	2016-03-21 13:30:52	ashish.engles@arenetsol.com	Bid Notification
Arrow Systems Integration, Inc.	TX	Classification	2016-03-21 13:30:52	agonzalez@arrowsi.com	Bid Notification
Artech Information Systems LLC	CA	Classification	2016-03-21 13:30:52	sacounty@artechinfo.com	Bid Notification
Astute Business Solutions	CA	Classification	2016-03-21 13:30:52	klunt@beastute.com	Bid Notification
Atazz Technical Services	CA	Classification	2016-03-21 13:30:52	chad@atazz1.com	Bid Notification
AT, Inc.	CA	Classification	2016-03-21 13:30:52	andrew.mcdonnell+pp@astechconsulting.com	Bid Notification
Atriax	NC	Classification	2016-03-21 13:30:52	wendy.chester@atriaxgroup.com	Bid Notification
Auditel Inc.	FL	Classification	2016-03-21 13:30:52	info@auditelinc.com	Bid Notification
Audracom Communications	CA	Classification	2016-03-21 13:30:52	arose@audracom.com	Bid Notification
Aurostar Corporation	CA	Classification	2016-03-21 13:30:52	dalip.bahati@aurostar.net	Bid Notification
Austin Mac Repair	TX	Classification	2016-03-21 13:30:52	bids@austinmacrepair.com	Bid Notification
Austin Tele-Services	TX	Classification	2016-03-21 13:30:52	ptorres@austints.com	Bid Notification
Austin Tele-Services	TX	Classification	2016-03-21 13:30:52	ebrown@austints.com	Bid Notification
AVACOM COMPUTER SERVICES	CA	Classification	2016-03-21 13:30:52	BHOSSINI@AVACOMINC.COM	Bid Notification
AVID Technical Resources	MA	Classification	2016-03-21 13:30:52	tyler.stanyan@avidtr.com	Bid Notification
Aviem International, Inc.	GA	Classification	2016-03-21 13:30:52	jennifer.kinney@aviem.com	Bid Notification
Avotus Corporation	NJ	Classification	2016-03-21 13:30:52	varun.dogra@avotus.com	Bid Notification
Baker Tilly	WI	Classification	2016-03-21 13:30:52	jessica.prieve@bakertilly.com	Bid Notification
Baker Tilly Virchow Krause LLP	IL	Classification	2016-03-21 13:30:52	caitlin.humrickhouse@bakertilly.com	Bid Notification
Barbelo Group	WA	Classification	2016-03-21 13:30:52	charina.flores@barbelogroup.com	Bid Notification
bearcat warehouse.com	MD	Classification	2016-03-21 13:30:52	admin@bearcatwarehouse.com	Bid Notification
BeardedEagle	TX	Classification	2016-03-21 13:30:52	dm@beardedeagle.com	Bid Notification
Berry, Dunn, McNeil & Parker, LLC	ME	Classification	2016-03-21 13:30:52	rfps@berrydunn.com	Bid Notification
Best Buy Stores, L.P.	MN	Classification	2016-03-21 13:30:52	bbfbcontracts@bestbuy.com	Bid Notification

Betis Group, Inc.	VA	Classification	2016-03-21 13:30:52	quotes@betis.com	Bid Notification
Better Direct	AZ	Classification	2016-03-21 13:30:52	jason@bdsewp.com	Bid Notification
B & H Foto & Electronics Corp.	NY	Classification	2016-03-21 13:30:52	govedbids@bhphotovideo.com	Bid Notification
Biositu, LLC	TX	Classification	2016-03-21 13:30:52	adeleh@biositu.com	Bid Notification
Bitfocus	NV	Classification	2016-03-21 13:30:52	Jasons@bitfocus.com	Bid Notification
Black Box Network Seriveces	FL	Classification	2016-03-21 13:30:52	kevin.atkinson@blackbox.com	Bid Notification
Black Rock Technology Group	CT	Classification	2016-03-21 13:30:52	jsaccu@brtg.com	Bid Notification
BLC Partners, LLC	TX	Classification	2016-03-21 13:30:52	jellmore@blcpartners.com	Bid Notification
BLC Partners, LLC	TX	Classification	2016-03-21 13:30:52	lolivier@blcpartners.com	Bid Notification
Bluefish Worx	TX	Classification	2016-03-21 13:30:52	pete@bluefishworx.com	Bid Notification
Blue Glacier Management Group Inc.	VA	Classification	2016-03-21 13:30:52	Derek.Padden@BlueGlacier.com	Bid Notification
BlueStream Professional Services	GA	Classification	2016-03-21 13:30:52	awatson@bluestreampro.com	Bid Notification
BMC Software, Inc.	TX	Classification	2016-03-21 13:30:52	jeanpierre_trimarchi@bmc.com	Bid Notification
BorderLAN Security	CA	Classification	2016-03-21 13:30:52	amanda@borderlan.com	Bid Notification
Brandstrata	CA	Classification	2016-03-21 13:30:52	rnegron@brandstrata.com	Bid Notification
Braxton-Grant Technologies, Inc.	MD	Classification	2016-03-21 13:30:52	pcushley@braxtongrant.com	Bid Notification
Brekken Technology	CA	Classification	2016-03-21 13:30:52	opportunities@brekkentech.net	Bid Notification
BrightArrow Technologies, Inc.	WA	Classification	2016-03-21 13:30:52	rbily@brightarrow.com	Bid Notification
Brio Services LLC	TX	Classification	2016-03-21 13:30:52	nancy.lerner@brio-consulting.com	Bid Notification
BSOFT LLC	KS	Classification	2016-03-21 13:30:52	rebecca.michele@bsoftusa.com	Bid Notification
Business Information Systems Consulting, Inc.	MN	Classification	2016-03-21 13:30:52	kim.jacobson@teamabsolute.com	Bid Notification
Byrne Software Technologies, Inc.	MO	Classification	2016-03-21 13:30:52	cat@byrnesoftware.com	Bid Notification
CallNet Corp	NC	Classification	2016-03-21 13:30:52	bseior@callnetcorp.com	Bid Notification
Call One Inc.	FL	Classification	2016-03-21 13:30:52	mevans@calloneonline.com	Bid Notification
Call One Inc.	FL	Classification	2016-03-21 13:30:52	mhoover@calloneonline.com	Bid Notification
Call One, Inc.	FL	Classification	2016-03-21 13:30:52	kpringle@calloneonline.com	Bid Notification
CampusEAI	OH	Classification	2016-03-21 13:30:52	RFP@campuseai.org	Bid Notification
CampusEAI	OH	Classification	2016-03-22 10:44:34	shane_miller@blackbelthelp.com	Bid Notification
CampusEAI Consortium	OH	Classification	2016-03-21 13:30:52	vineet_goel@campuseai.org	Bid Notification
Cash Cow Associates, LLC	NJ	Classification	2016-03-21 13:30:52	cashcowassoc@gmail.com	Bid Notification
Catapult Systems LLC	TX	Classification	2016-03-21 13:30:52	adam.ward@catapultsystems.com	Bid Notification
CDI Computer Dealers Inc.	ON	Classification	2016-03-21 13:30:52	abalasbas@cdicomputers.com	Bid Notification
CDI Infrastructure	PA	Classification	2016-03-21 13:30:52	Deb.Wilburn@cdicorp.com	Bid Notification
CDI-Infrastructure, LLC	PA	Classification	2016-03-21 13:30:52	ctproposal@lrkimball.com	Bid Notification
CDWG	IL	Classification	2016-03-21 13:30:52	anilpou@cdwg.com	Bid Notification
CDX Wireless Inc.	CA	Classification	2016-03-21 13:30:52	bob.simmons@cdxwireless.com	Bid Notification
Cerento, Inc	WY	Classification	2016-03-21 13:30:52	walt.neil@cerento.com	Bid Notification
Charles R. Ploof & Associates	MI	Classification	2016-03-21 13:30:52	crp@crploom.com	Bid Notification
Charter Business	SC	Classification	2016-03-21 13:30:52	edward.macmillan@charter.com	Bid Notification
Checkpoint Services	TX	Classification	2016-03-21 13:30:52	sid.irwin@checkpnt.com	Bid Notification
Chicago Tech, Inc.	IL	Classification	2016-03-21 13:30:52	mnash@chicagotech.com	Bid Notification
Chopek Consulting	HI	Classification	2016-03-21 13:30:52	steven.chopek@gmail.com	Bid Notification
Ciber, Inc.	CO	Classification	2016-03-21 13:30:52	jmusangu@ciber.com	Bid Notification
Civic Resource Group International	CA	Classification	2016-03-21 13:30:52	sales@civicresource.com	Bid Notification
CJIS GROUP	FL	Classification	2016-03-21 13:30:52	Ann@cjisgroup.com	Bid Notification
CJIS GROUP LLC	FL	Classification	2016-03-21 13:30:52	Kristina@cjisgroup.com	Bid Notification
CJIS GROUP LLC	FL	Classification	2016-03-28 10:00:17	Kristina@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2016-03-28 10:22:23	Kristina@cjisgroup.com	Addendum Notification
CLH International, Inc	AZ	Classification	2016-03-21 13:30:52	Evanf@clh.com	Bid Notification
Client Netwok Services, Inc	MD	Classification	2016-03-21 13:30:52	creighton.carroll@cns-inc.com	Bid Notification
Clover International	TX	Classification	2016-03-21 13:30:52	sales@cloverinternational.co	Bid Notification
CMS Communications, Inc.	CA	Classification	2016-03-21 13:30:52	rflansburg@cmsc-solutions.com	Bid Notification
Cogent Communications	DC	Classification	2016-03-21 13:30:52	jrombado@cogentco.com	Bid Notification
Cogent Communications Inc	DC	Classification	2016-03-21 13:30:52	vendorregistration@cogentco.com	Bid Notification
Cognizant Technology Solutions	NJ	Classification	2016-03-21 13:30:52	subha.bhattacharya@cognizant.com	Bid Notification
Colossus, Incorporated	NC	Classification	2016-03-21 13:30:52	koren.mcdaniel@interact911.com	Bid Notification
Communication Brokers Inc.	MI	Classification	2016-03-21 13:30:52	lschultz@cbitelecom.com	Bid Notification
Comm-Works	VA	Classification	2016-03-21 13:30:52	dkilduff@comm-works.com	Bid Notification
CompNation	TN	Classification	2016-03-21 13:30:52	rdugas@compnation.com	Bid Notification
Comprehensive Communications Systems Corp	IL	Classification	2016-03-21 13:30:52	tking55@gmail.com	Bid Notification
Comptutor	NY	Classification	2016-03-21 13:30:52	miriam@intellisites.com	Bid Notification
CompUSA	SD	Classification	2016-03-21 13:30:52	brittney.vondrak@compusa.com	Bid Notification
ComputeNext	WA	Classification	2016-03-21 13:30:52	pm@computenext.com	Bid Notification
Computer Express	TX	Classification	2016-03-21 13:30:52	robert@cetx.com	Bid Notification
Computer Technology Link Corp	OR	Classification	2016-03-21 13:30:52	jovert@ctl.net	Bid Notification
Comtread, Inc	FL	Classification	2016-03-21 13:30:52	erinw@comtread.com	Bid Notification
Concepts To Operations, Inc	MD	Classification	2016-03-21 13:30:52	cto@concepts2ops.com	Bid Notification
conferencing advisors	CA	Classification	2016-03-21 13:30:52	orders@conferencingadvisors.com	Bid Notification
Connect Consulting Services	CA	Classification	2016-03-21 13:30:52	Nora@ConnectConsulting.biz	Bid Notification
ContentKeeper Technologies	CA	Classification	2016-03-21 13:30:52	info@contentkeeper.com	Bid Notification
Continuant, Inc.	WA	Classification	2016-03-21 13:30:52	rpf@continuant.com	Bid Notification
Convergint Technologies, LLC	TX	Classification	2016-03-21 13:30:52	tony.mooney@convergint.com	Bid Notification
Copperfasten Technologies	OO	Classification	2016-03-21 13:30:52	cmadden@webtitan.com	Bid Notification
CoreIT Solutions LLC	OH	Classification	2016-03-21 13:30:52	vince@coreitus.com	Bid Notification
Cornell Sanders Technology	CA	Classification	2016-03-21 13:30:52	hdunn@cornellsanders.com	Bid Notification
Corporate Technologies	ND	Classification	2016-03-21 13:30:52	jade.pergande@gocorpstech.com	Bid Notification
CorSys Technology Group, Inc.	FL	Classification	2016-03-21 13:30:52	jason.cory@corsysinc.com	Bid Notification

CP&Associates	MO	Classification	2016-03-21 13:30:52	cpa@cp-assoc.com	Bid Notification
Creative Breakthroughs, Inc.	MI	Classification	2016-03-21 13:30:52	jsmith@cbihome.com	Bid Notification
Crowell-Schulte IT Consultants	KY	Classification	2016-03-21 13:30:52	projects@crowell-schulte.com	Bid Notification
CrowdStrike Services, Inc.	CA	Classification	2016-03-21 13:30:52	cayce.beames@crowdstrike.com	Bid Notification
CSDVRS, LLC	FL	Classification	2016-03-21 13:30:52	lstrawbridge@stratusvideo.com	Bid Notification
C&S Products, Inc.	CA	Classification	2016-03-21 13:30:52	danderson@csproducts.com	Bid Notification
Cybertron International, Inc.	KS	Classification	2016-03-21 13:30:52	marti.hays@cybertronpc.com	Bid Notification
Dais Inc	CT	Classification	2016-03-21 13:30:52	bids@regroup.com	Bid Notification
Data Center Enhancements Inc.	IL	Classification	2016-03-21 13:30:52	rcochran@dc-ei.com	Bid Notification
DatamanUSA, llc	CO	Classification	2016-03-21 13:30:52	contact@datamanusa.com	Bid Notification
Dataskill, Inc.	CA	Classification	2016-03-21 13:30:52	paugustus@dataskill.com	Bid Notification
dataVoice International Inc.	TX	Classification	2016-03-21 13:30:52	russ@datavoicent.com	Bid Notification
DavisLogic, Inc.	MD	Classification	2016-03-21 13:30:52	steve@allhandsconsulting.com	Bid Notification
DeepSleep Studio	FL	Classification	2016-03-21 13:30:52	Zac@DeepSleepStudio.com	Bid Notification
Delasoft	DE	Classification	2016-03-21 13:30:52	statebids@delasoft.com	Bid Notification
Dell Finanacial Services, LLC.	TX	Classification	2016-03-21 13:30:52	lynn.madaras@dell.com	Bid Notification
Delta Development Group, Inc.	PA	Classification	2016-03-21 13:30:52	kchristie@deltaone.com	Bid Notification
DesertMicro	FL	Classification	2016-03-21 13:30:52	kateg@desertmicro.net	Bid Notification
Development Strategies	MO	Classification	2016-03-21 13:30:52	mhinrichsen@development-strategies.com	Bid Notification
DGN Technologies	CA	Classification	2016-03-21 13:30:52	ranvirsingh@dgntechnologies.com	Bid Notification
Diamond Computing Company	GA	Classification	2016-03-21 13:30:52	jim@diamondcomputing.net	Bid Notification
DILTEX INC	CA	Classification	2016-03-21 13:30:52	dil.singh@diltexinc.com	Bid Notification
Direct Packet Inc.	TX	Classification	2016-03-21 13:30:52	jbelle@onevisionsolutions.com	Bid Notification
Direct Technology Group	FL	Classification	2016-03-21 13:30:52	mikeo@directtechnologygroup.com	Bid Notification
Direct Technology Group Inc.	FL	Classification	2016-03-21 13:30:52	briank@directtechnologygroup.com	Bid Notification
Direct Technology Group, Inc	FL	Classification	2016-03-21 13:30:52	aaronr@directtechnologygroup.com	Bid Notification
Diskovery Educational Systems	FL	Classification	2016-03-21 13:30:52	dan@diskovery.com	Bid Notification
DI TECHNOLOGY GROUP	CA	Classification	2016-03-21 13:30:52	amie@dataimpressions.com	Bid Notification
Domain Experts Corporation	CA	Classification	2016-03-21 13:30:52	contact@domain-experts.net	Bid Notification
D&S Communications, Inc	IL	Classification	2016-03-21 13:30:52	manueltaveira@dscomm.com	Bid Notification
ds technologies, inc	CA	Classification	2016-03-21 13:30:52	dstechnologies@live.com	Bid Notification
Dynamic Voice Data	TX	Classification	2016-03-21 13:30:52	fmendoza@dvd-inc.com	Bid Notification
DY Tek	MO	Classification	2016-03-21 13:30:52	shane@doyotek.com	Bid Notification
ea Consulting Inc	CA	Classification	2016-03-21 13:30:52	bid@ea-inc.com	Bid Notification
Eastern Data Inc	GA	Classification	2016-03-21 13:30:52	robert.goss@edatlanta.com	Bid Notification
ECB Enterprises	UT	Classification	2016-03-21 13:30:52	ecbenterprisesllc@gmail.com	Bid Notification
Ecology and Environment, Inc.	WA	Classification	2016-03-21 13:30:52	wrichards@ene.com	Bid Notification
Education Supply Network, Inc,	MD	Classification	2016-03-21 13:30:52	ceo@education-supply.net	Bid Notification
Efi's Discount Computers	CA	Classification	2016-03-21 13:30:52	efi@edcsystem.com	Bid Notification
EGB Systems & Solutions Inc	CT	Classification	2016-03-21 13:30:52	support_gov@egbsystems.com	Bid Notification
EgressONE Corporation	TX	Classification	2016-03-21 13:30:52	taniame@egressone.com	Bid Notification
Electrep, Inc	CA	Classification	2016-03-21 13:30:52	ggao@electrep.com	Bid Notification
Elert & Associates	FL	Classification	2016-03-21 13:30:52	peter.behnke@elert.com	Bid Notification
Elert & Associates	MN	Classification	2016-03-21 13:30:52	ron.bundy@elert.com	Bid Notification
Elert & Associates	TX	Classification	2016-03-21 13:30:52	tom.fuxa@elert.com	Bid Notification
Elevated Third	CO	Classification	2016-03-21 13:30:52	nharris@elevatedthird.com	Bid Notification
Embedded Works Corp.	CA	Classification	2016-03-21 13:30:52	bgill@embeddedworks.net	Bid Notification
Embedded Works Corp.	CA	Classification	2016-03-22 07:32:34	bgill@embeddedworks.net	Bid Answer
Embedded Works Corp.	CA	Classification	2016-03-28 10:00:17	bgill@embeddedworks.net	Bid Answer
Embedded Works Corp.	CA	Classification	2016-03-28 10:22:23	bgill@embeddedworks.net	Addendum Notification
Emergency Communications Network, LLC	FL	Classification	2016-03-21 13:30:52	rpf@ecnetwork.com	Bid Notification
Emgence Technologies	CA	Classification	2016-03-21 13:30:52	amather@emgence.com	Bid Notification
Encore Technology Group	SC	Classification	2016-03-21 13:30:52	estephens@encoretg.com	Bid Notification
Enforcement Technology Group, Inc.	WI	Classification	2016-03-21 13:30:52	dave@etgi.us	Bid Notification
En Pointe Technologies Sales LLC	CA	Classification	2016-03-21 13:30:52	bidteam@enpointe.com	Bid Notification
Enterprise Pals, Inc.	KS	Classification	2016-03-21 13:30:52	contracting@enterprise pals.com	Bid Notification
Enterprise Software Solutions LLC	NC	Classification	2016-03-21 13:30:52	civanov@entsoftsol.com	Bid Notification
EPI-USE America, Inc.	GA	Classification	2016-03-21 13:30:52	janda.ward@us.epiuse.com	Bid Notification
ERP Analysts, Inc.	OH	Classification	2016-03-21 13:30:52	cdrescher@erpanalysts.com	Bid Notification
ERP Analysts, Inc.	OH	Classification	2016-03-21 13:30:52	ryengoti@erpanalysts.com	Bid Notification
EST Group, LLC	TX	Classification	2016-03-21 13:30:52	mhanna@est-grp.com	Bid Notification
Etica, Inc.	CA	Classification	2016-03-21 13:30:52	contracts@vmracks.com	Bid Notification
EVI Mobil-Link	TX	Classification	2016-03-21 13:30:52	dcr@mobil-link.net	Bid Notification
Evolv Solutions	KS	Classification	2016-03-21 13:30:52	cgonzales@mbeconnect.com	Bid Notification
ExhibitOne Corporation	AZ	Classification	2016-03-21 13:30:52	RMunoz@exhibitone.com	Bid Notification
Faith Technologies, Inc.	WI	Classification	2016-03-21 13:30:52	jeremiah.boughton@faithtechnologies.com	Bid Notification
Federal Engineering, Inc.	VA	Classification	2016-03-21 13:30:52	lcross@fedeng.com	Bid Notification
Feeney Wireless, LLC	OR	Classification	2016-03-21 13:30:52	sales@feeneywireless.com	Bid Notification
F&E Trading	NJ	Classification	2016-03-21 13:30:52	samuels@fetradng.com	Bid Notification
Finley Engineering Company, Inc.	MN	Classification	2016-03-21 13:30:52	m.mrla@fecinc.com	Bid Notification
FireFly Computers	MN	Classification	2016-03-21 13:30:52	contracts@fireflycomputers.com	Bid Notification
Focused Training and Technical Services LLC	KS	Classification	2016-03-21 13:30:52	efinley@fttservices.net	Bid Notification
Forerunner Technologies	NY	Classification	2016-03-21 13:30:52	nsocci6789@gmail.com	Bid Notification
Fortium Partners LLP	TX	Classification	2016-03-21 13:30:52	Jerry.Byrd@FortiumPartners.com	Bid Notification
Frontier Communications	PA	Classification	2016-03-21 13:30:52	michael.grohs@ftr.com	Bid Notification

Fusion Consulting	NJ	Classification	2016-03-21 13:30:52	bd@fusionmgt.com	Bid Notification
G4S Justice Services, LLC	GA	Classification	2016-03-21 13:30:52	registrations@us.g4s.com	Bid Notification
G5 Tek Solutions LLC	GA	Classification	2016-03-21 13:30:52	admin@g5tek.com	Bid Notification
Gage Telecom	TX	Classification	2016-03-21 13:30:52	nick.santos@gagetelecom.com	Bid Notification
Galena Group, Inc.	NV	Classification	2016-03-21 13:30:52	stu@galenagroup.com	Bid Notification
GDH Government Services, LLC.	AR	Classification	2016-03-21 13:30:52	ccourtney@gdhgov.com	Bid Notification
GEN5 Consulting, LLC	WA	Classification	2016-03-21 13:30:52	information@gen5consulting.com	Bid Notification
GHA Technologies, Inc	AZ	Classification	2016-03-21 13:30:52	derrickluther@gha-technologies.com	Bid Notification
GHA Technologies, Inc.	TX	Classification	2016-03-21 13:30:52	kirk.gunkel@gha-associates.com	Bid Notification
Global Computer Supplies, Inc.	NJ	Classification	2016-03-21 13:30:52	tvanduyne@globalcomputer.com	Bid Notification
Global Information Intelligence LLC	CA	Classification	2016-03-21 13:30:52	ehoop@globalinfointel.com	Bid Notification
Global Tel*Link	IN	Classification	2016-03-21 13:30:52	glawrence@gtl.net	Bid Notification
GovConnection, Inc.	NH	Classification	2016-03-21 13:30:52	tcataldi@govconnection.com	Bid Notification
GovDirect	FL	Classification	2016-03-21 13:30:52	jscott@govdirect.com	Bid Notification
GOV GROUP	CA	Classification	2016-03-21 13:30:52	andy@govgroup.com	Bid Notification
GOVJET, LLC	CA	Classification	2016-03-21 13:30:52	kameron.militano@govjet.us	Bid Notification
GPTECHSOLUTIONS	ID	Classification	2016-03-21 13:30:52	mike@gptechsolutions.com	Bid Notification
Grace Global, Corp	UT	Classification	2016-03-21 13:30:52	wsca@graceglobalinc.com	Bid Notification
Grant Thornton LLP	PA	Classification	2016-03-21 13:30:52	mark.mcglenn@us.gt.com	Bid Notification
Graybar	CA	Classification	2016-03-21 13:30:52	aaron.coats@graybar.com	Bid Notification
Graybar	MN	Classification	2016-03-21 13:30:52	Peter.Hynes@Graybar.com	Bid Notification
Graybar	MN	Classification	2016-03-22 07:32:35	Peter.Hynes@Graybar.com	Bid Answer
Graybar	MN	Classification	2016-03-28 10:00:17	Peter.Hynes@Graybar.com	Bid Answer
Graybar	MN	Classification	2016-03-28 10:22:23	Peter.Hynes@Graybar.com	Addendum Notification
Green House Data, Inc.	WY	Classification	2016-03-21 13:30:52	tburns@greenhousedata.com	Bid Notification
GroupCast LLC	MO	Classification	2016-03-21 13:30:52	kjones@schoolreach.com	Bid Notification
GSAREH LLC	TX	Classification	2016-03-21 13:30:52	rashed@gsareh.com	Bid Notification
Gsolutionz, Inc.	CA	Classification	2016-03-21 13:30:52	canyon@gsolutionz.com	Bid Notification
HASA VRI	MD	Classification	2016-03-21 13:30:52	sfrank@hasa.org	Bid Notification
Health Management Associates	MI	Classification	2016-03-21 13:30:52	dgregory@healthmanagement.com	Bid Notification
Hello Direct, Inc.	NH	Classification	2016-03-21 13:30:52	pschnizler@hellodirect.com	Bid Notification
HICAPS	NC	Classification	2016-03-21 13:30:52	sales@hicaps.com	Bid Notification
Hill Country Computer	TX	Classification	2016-03-21 13:30:52	webmaster@hillcountrycomputer.com	Bid Notification
Hobsons, Inc.	OH	Classification	2016-03-21 13:30:52	karen.sumpter@hobsons.com	Bid Notification
Homeland Security Consulting	AK	Classification	2016-03-21 13:30:52	juliestinson@5starteam.net	Bid Notification
Horizon Electronics Loss Prevention	FL	Classification	2016-03-21 13:30:52	andrew.desimone@horizonelectronics.com	Bid Notification
Howard Industries, Inc.	MS	Classification	2016-03-21 13:30:52	bids@howardcomputers.com	Bid Notification
Hula Networks, Inc	CA	Classification	2016-03-21 13:30:52	blake@hulanetworks.com	Bid Notification
Huntleigh Technology Group	TX	Classification	2016-03-21 13:30:52	ross.dahman@huntleigh.com	Bid Notification
Hypertec USA, Inc.	AZ	Classification	2016-03-21 13:30:52	mbradley@hypertecdirect.com	Bid Notification
ICF International	VT	Classification	2016-03-21 13:30:52	bdev@icfi.com	Bid Notification
Icomera	TX	Classification	2016-03-21 13:30:52	gabriel.lopez-bernal@icomera.com	Bid Notification
ID Solutions	CA	Classification	2016-03-21 13:30:52	scassella@e-idsolutions.com	Bid Notification
IEM	CA	Classification	2016-03-21 13:30:52	michael.gregory@iem.com	Bid Notification
ImageSource Inc	WA	Classification	2016-03-21 13:30:52	rubenk@imagesourceinc.com	Bid Notification
Image-X	CA	Classification	2016-03-21 13:30:52	omar@imagexx.com	Bid Notification
IMPAQ International, LLC	MD	Classification	2016-03-21 13:30:52	bdsupport@impaqint.com	Bid Notification
Independent Living Aids	NY	Classification	2016-03-21 13:30:52	mindy@independentliving.com	Bid Notification
Independent Living Aids	NY	Classification	2016-04-01 12:54:33	karin@independentliving.com	Bid Notification
InfoMagnetics Technologies USA Corp. (IMT USA)	IL	Classification	2016-03-21 13:30:52	henri@infomagnetics.com	Bid Notification
Info-Tech Research Group	NV	Classification	2016-03-21 13:30:52	cscott@infotech.com	Bid Notification
Ingram User Interface LLC	TX	Classification	2016-03-21 13:30:52	scott@ingramui.com	Bid Notification
Inland Associates, Inc.	KS	Classification	2016-03-21 13:30:52	mfloyd@inlandassoc.com	Bid Notification
Innovative Hydrology, Inc.	CA	Classification	2016-03-21 13:30:52	emilie.taylor@innovativehydrology.com	Bid Notification
Integra Telecom	WA	Classification	2016-03-21 13:30:52	bill.olson@integratelecom.com	Bid Notification
Intelligent Technology Solutions	TX	Classification	2016-03-21 13:30:52	rahmadi@its-itsm.com	Bid Notification
International Consulting Acquisition Corp	TX	Classification	2016-03-21 13:30:52	mitt.salvaggio@isg-one.com	Bid Notification
International Systems Marketing, Inc.	MD	Classification	2016-03-21 13:30:52	chris@ism.com	Bid Notification
International Television Corporation	CA	Classification	2016-03-21 13:30:52	mlee@itcelectronics.com	Bid Notification
InterWest Technology Group	MI	Classification	2016-03-21 13:30:52	matthew.olson@iwestgroup.com	Bid Notification
Intueor Consulting Inc	CA	Classification	2016-03-21 13:30:52	nandivada@intueor.com	Bid Notification
Involta, LLC	IA	Classification	2016-03-21 13:30:52	MBodden@involta.com	Bid Notification
IP ACCESS INTERNATIONAL, INC.	CA	Classification	2016-03-21 13:30:52	bids@ipinternational.net	Bid Notification
Isotrope, LLC	MA	Classification	2016-03-21 13:30:52	notice@isotrope.im	Bid Notification
itconsortium	FL	Classification	2016-03-21 13:30:52	cmeyer@itconsortium.net	Bid Notification
iWebVisit.com	NV	Classification	2016-03-21 13:30:52	rpf@iwebvisit.com	Bid Notification
JC Technology, Inc	IL	Classification	2016-03-21 13:30:52	jturk@acecomputers.com	Bid Notification
JMA Information Technology	KS	Classification	2016-03-21 13:30:52	twiley@jma-it.com	Bid Notification
Jus-Com Inc dba FTE Network Services	FL	Classification	2016-03-21 13:30:52	estimating@focusfiber.com	Bid Notification
Kajeet, Inc.	VA	Classification	2016-03-21 13:30:52	mflood@kajeet.com	Bid Notification
Kajeet, Inc.	VA	Classification	2016-03-22 07:32:35	mflood@kajeet.com	Bid Answer
Kajeet, Inc.	VA	Classification	2016-03-28 10:00:16	mflood@kajeet.com	Bid Answer
Kajeet, Inc.	VA	Classification	2016-03-28 10:22:23	mflood@kajeet.com	Addendum Notification
Kambrian Corporation	CA	Classification	2016-03-21 13:30:52	sales@kambrian.com	Bid Notification
kdc technologies	CA	Classification	2016-03-21 13:30:52	dcho@kdctechnologies.com	Bid Notification

Kimley-Horn and Associates	TX	Classification	2016-03-21 13:30:52	joe.willhite@kimley-horn.com	Bid Notification
King Star Computer	CA	Classification	2016-03-21 13:30:52	irfan@kingstarusa.com	Bid Notification
KIS	CA	Classification	2016-03-21 13:30:52	mikef@kisc.com	Bid Notification
Klaria Group, LLC	TX	Classification	2016-03-21 13:30:52	jmeyer999@gmail.com	Bid Notification
KnowledgeCentrix, Inc.	CA	Classification	2016-03-21 13:30:52	stephen.hodges@knowledgecentrix.com	Bid Notification
Kone Consulting LLC	WA	Classification	2016-03-21 13:30:52	christina.watson@koneconsulting.com	Bid Notification
La Capra Associates, Inc.	MA	Classification	2016-03-21 13:30:52	bmcDonald@lacapra.com	Bid Notification
Lam News, LLC	AZ	Classification	2016-03-21 13:30:52	paige.webster@gmail.com	Bid Notification
Launch 3 Ventures LLC	NJ	Classification	2016-03-21 13:30:52	aaron.friedman@launch3.net	Bid Notification
Lee Petro	DC	Classification	2016-03-21 13:30:52	lee.petro@dbr.com	Bid Notification
Leidos Health	IN	Classification	2016-03-21 13:30:52	anne-marie.torres@leidoshealth.com	Bid Notification
Level 3	TX	Classification	2016-03-21 13:30:52	donnie.wood@level3.com	Bid Notification
Level 3 Communications	CO	Classification	2016-03-21 13:30:52	adam.avis@level3.com	Bid Notification
LightRiver Technologies, Inc.	CA	Classification	2016-03-21 13:30:52	lrtsales@lightriver.com	Bid Notification
Lingualinx	NY	Classification	2016-03-21 13:30:52	rcrist@lingualinx.com	Bid Notification
Link Computer Corporation	PA	Classification	2016-03-21 13:30:52	pdiandrea@linkcorp.com	Bid Notification
Logicalis	TX	Classification	2016-03-21 13:30:52	john.nelson@us.logicalis.com	Bid Notification
Logicalis, Inc.	CA	Classification	2016-03-21 13:30:52	ken.ohlson@us.logicalis.com	Bid Notification
Longwoods International USA Inc	OH	Classification	2016-03-21 13:30:52	anndee@longwoods-intl.com	Bid Notification
Loricca Inc.	FL	Classification	2016-03-21 13:30:52	rbeltz@loricca.com	Bid Notification
Low Voltage Integrators LLC	WY	Classification	2016-03-21 13:30:52	adrian@lvillc.net	Bid Notification
Lyme Computer Systems, Inc	NH	Classification	2016-03-21 13:30:52	Steve@Lyme.com	Bid Notification
Mahogany Communication Inc	DE	Classification	2016-03-21 13:30:52	sslade207@gmail.com	Bid Notification
Ma Laboratories	CA	Classification	2016-03-21 13:30:52	madeline.cera@malabs.com	Bid Notification
Mallory Headsets Inc.	MA	Classification	2016-03-21 13:30:52	jake@malloryheadsets.com	Bid Notification
Management Applications, Inc.	TX	Classification	2016-03-21 13:30:52	mivillarreal@managementapps.com	Bid Notification
Man & Machine	FL	Classification	2016-03-21 13:30:52	elmer@mmpsg.com	Bid Notification
Marshall and Associates, Inc.	ID	Classification	2016-03-21 13:30:52	adminteam@marshallgis.com	Bid Notification
Martin Yarborough & Associates	TX	Classification	2016-03-21 13:30:52	martin.yarborough@gmail.com	Bid Notification
M&A Technology	TX	Classification	2016-03-21 13:30:52	dcooper@macomp.com	Bid Notification
Maverick-LLC	VA	Classification	2016-03-21 13:30:52	info@maverick-llc.com	Bid Notification
MaxiAids, Inc.	NY	Classification	2016-03-21 13:30:52	bids@maxiaids.com	Bid Notification
MCD Solutions Inc.	MN	Classification	2016-03-21 13:30:52	jlee@mcdsolutions.biz	Bid Notification
McGladrey	IA	Classification	2016-03-21 13:30:52	phillip.haase@mcgladrey.com	Bid Notification
MCPc, Inc	OH	Classification	2016-03-21 13:30:52	julie.bartone@mcpc.com	Bid Notification
Merrigan Energy Group	IA	Classification	2016-03-21 13:30:52	gregm@merriganenergy.com	Bid Notification
Merritt Communications	CA	Classification	2016-03-21 13:30:52	doug@merrittcomm.com	Bid Notification
Meru Networks	CA	Classification	2016-03-21 13:30:52	mkish@merunetworks.com	Bid Notification
Messaging Architects	QC	Classification	2016-03-21 13:30:52	gov@messagingarchitects.com	Bid Notification
META LIND SOLUTIONS, INC.	ID	Classification	2016-03-21 13:30:52	MDL@METALINDSOLUTIONS.COM	Bid Notification
MetaVista Consulting Group	CA	Classification	2016-03-21 13:30:52	sales@metavista.com	Bid Notification
METZCOMM Services	IN	Classification	2016-03-21 13:30:52	sales_support@metzcomm.net	Bid Notification
MFD Business Solutions	TX	Classification	2016-03-21 13:30:52	tmorris@mfdbiz.com	Bid Notification
MGT of America Inc	CA	Classification	2016-03-21 13:30:52	clitchfi@mgtamer.com	Bid Notification
MGT of America, Inc.	FL	Classification	2016-03-21 13:30:52	rcvrfp@mgtamer.com	Bid Notification
MGT of America, Inc.	FL	Classification	2016-03-21 13:30:52	bburgess@mgtamer.com	Bid Notification
Microshare	TX	Classification	2016-03-21 13:30:52	benjamin@microshare-inc.com	Bid Notification
MicroWorld Technologies Inc	MI	Classification	2016-03-21 13:30:52	rohini@escanav.com	Bid Notification
Mid-South Telecom, LLC	MS	Classification	2016-03-21 13:30:52	patrick.glancy@midsouthtelecom.com	Bid Notification
Midwest Asset Disposition	MO	Classification	2016-03-21 13:30:52	laptopsquad1@gmail.com	Bid Notification
Midwest Information Technology Group, Inc.	IL	Classification	2016-03-21 13:30:52	twelch@mitg.com	Bid Notification
Midwest Unlimited LLC	NE	Classification	2016-03-21 13:30:52	ericw@midwestunlimited.com	Bid Notification
Missouri Office Systems & Supplies, Inc.	MO	Classification	2016-03-21 13:30:52	greg@8asupplier.com	Bid Notification
Mitel	NV	Classification	2016-03-21 13:30:52	nicole_bice@Mitel.com	Bid Notification
Mitel NetSolutions	AZ	Classification	2016-03-21 13:30:52	kim_carter@mitel.com	Bid Notification
Mitel Networks	NV	Classification	2016-03-21 13:30:52	Courtney_hennessey@mitel.com	Bid Notification
MIX Networks	FL	Classification	2016-03-21 13:30:52	john@mixnetworks.com	Bid Notification
MK MANAGEMENT INC.	CA	Classification	2016-03-21 13:30:52	rfq@cd3k.com	Bid Notification
MLC and Associates, Inc.	CA	Classification	2016-03-21 13:30:52	bob.takemura@mlchq.com	Bid Notification
MMG Technology Group inc	CA	Classification	2016-03-21 13:30:52	dgross@mmgtech.com	Bid Notification
MNJ Technologies	IL	Classification	2016-03-21 13:30:52	timc@mnjtech.com	Bid Notification
MNJ Technologies Direct, Inc	IL	Classification	2016-03-21 13:30:52	tgrove@mnjtech.com	Bid Notification
MNJ TECHNOLOGIES DIRECT, INC.	IL	Classification	2016-03-21 13:30:52	rian.yablun@MNJTECH.COM	Bid Notification
Mobile Integration Workgroup	WA	Classification	2016-03-21 13:30:52	RyanA@mobileintegration-group.com	Bid Notification
Modern Enterprise Solutions, Inc	FL	Classification	2016-03-21 13:30:52	Bmetzger@modernenterprise.com	Bid Notification
Modern Imaging Solutions	CA	Classification	2016-03-21 13:30:52	Kraymerp@modernimagingssolutions.com	Bid Notification
MODERN IMAGING SOLUTIONS	CA	Classification	2016-03-21 13:30:52	applea@modernimagingssolutions.com	Bid Notification
Modern Imaging Solutions Inc	CA	Classification	2016-03-21 13:30:52	joanae@modernimagingssolutions.com	Bid Notification
Monica Writes	WY	Classification	2016-03-21 13:30:52	hiremonicawrites@gmail.com	Bid Notification
MRC Smart Technology Solutions	CA	Classification	2016-03-21 13:30:52	ghuey@mrc360.com	Bid Notification
MTG Management Consultants, LLC	WA	Classification	2016-03-21 13:30:52	jdww@mtgmc.com	Bid Notification
Mutual Telecom Services Inc.	MA	Classification	2016-03-21 13:30:52	natalie.kertzner@blackbox.com	Bid Notification
NACR	KS	Classification	2016-03-21 13:30:52	riedel@nacrc.com	Bid Notification
Nascendent Inc.	CA	Classification	2016-03-21 13:30:52	sales@nascendent.com	Bid Notification
National Center for State Courts	CO	Classification	2016-03-21 13:30:52	kkelly@ncsc.org	Bid Notification
NDM Networks Inc.	AZ	Classification	2016-03-21 13:30:52	tony@nationaldatamux.com	Bid Notification

Network Computing Architects, Inc	WA	Classification	2016-03-21 13:30:52	craigs@ncanet.com	Bid Notification
Network Craze Technologies Inc	NY	Classification	2016-03-21 13:30:52	kcarpenter@networkcraze.com	Bid Notification
Network Craze Technologies Inc.	NY	Classification	2016-03-21 13:30:52	ijenkins@networkcraze.com	Bid Notification
Network Design & Management	WA	Classification	2016-03-21 13:30:52	oleg@ndm.net	Bid Notification
Networking Institute of Technology	MD	Classification	2016-03-21 13:30:52	ihumphreys@nitservices.com	Bid Notification
New Beginnings Capital Partnership	TX	Classification	2016-03-21 13:30:52	dolson@nbcpsourcing.com	Bid Notification
New Boundary Technologies	MN	Classification	2016-03-21 13:30:52	ivanert@newboundary.com	Bid Notification
New Century Technologies Inc	CA	Classification	2016-03-21 13:30:52	tammy@nctsolution.com	Bid Notification
NeweggBusiness, Inc	CA	Classification	2016-03-21 13:30:52	david.e.kim@neweggbusiness.com	Bid Notification
New Millennium Computers, LLC	CA	Classification	2016-03-21 13:30:52	eva.mitchell@att.net	Bid Notification
New Tech Solutions, Inc.	CA	Classification	2016-03-21 13:30:52	bids@ntsca.com	Bid Notification
NextiraOne, LLC	AZ	Classification	2016-03-21 13:30:52	mark.ward@blackbox.com	Bid Notification
No Magic, Incorporated	TX	Classification	2016-03-21 13:30:52	jana.diamond@nomagic.com	Bid Notification
NTT DATA	VA	Classification	2016-03-21 13:30:52	shaheen.mahmud@nttdata.com	Bid Notification
OM Office Supply Inc	PA	Classification	2016-03-21 13:30:52	neena@omos.com	Bid Notification
One Source Mobile	OH	Classification	2016-03-21 13:30:52	abaumhower@onesourcemobile.com	Bid Notification
Onix Networking Corp	OH	Classification	2016-03-21 13:30:52	diane@onixnet.com	Bid Notification
Onkew Technology, LLC	KS	Classification	2016-03-21 13:30:52	rob@onkew.com	Bid Notification
Onvia	WA	Self Invited	2016-03-31 19:02:09	SourceManagement2@onvia.com	Addendum Notification
OnX USA LLC	OH	Classification	2016-03-21 13:30:52	joe.weiss@OnX.com	Bid Notification
Optus, Inc.	AR	Classification	2016-03-21 13:30:52	josh.bradley@optusinc.com	Bid Notification
P3 Management	FL	Classification	2016-03-21 13:30:52	ez@p3-na.com	Bid Notification
Pacific OneSource	CA	Classification	2016-03-21 13:30:52	matt.jenkins@schooltechsupply.com	Bid Notification
Pacific Technologies, Inc.	WA	Classification	2016-03-21 13:30:52	info@pti-consulting.com	Bid Notification
Paige Kruza	CA	Classification	2016-03-21 13:30:52	paige@raimiassociates.com	Bid Notification
Paperless Knowledge, Inc.	CA	Classification	2016-03-21 13:30:52	sdelacruz@pkinc.biz	Bid Notification
Park Place Technologies, LLC	OH	Classification	2016-03-21 13:30:52	cattig@parkplacetech.com	Bid Notification
PartStock Computer	MN	Classification	2016-03-21 13:30:52	eogden@partstock.com	Bid Notification
PayScale, Inc.	WA	Classification	2016-03-21 13:30:52	lailanil@payscale.com	Bid Notification
PC Hotline, Inc	TX	Classification	2016-03-21 13:30:52	kplunk@pctx.com	Bid Notification
PCMG	OH	Classification	2016-03-21 13:30:52	ronald.walters@globalgoved.com	Bid Notification
PCMG, Inc.	VA	Classification	2016-03-21 13:30:52	sledbids@pcmg.com	Bid Notification
PCMG, Inc. DBA Global GovEd	OH	Classification	2016-03-21 13:30:52	penny.musser@pcmg.com	Bid Notification
PC Network Inc	PA	Classification	2016-03-21 13:30:52	Devon.Jones@pcn-inc.com	Bid Notification
Peacock Enterprises Inc	CA	Classification	2016-03-21 13:30:52	sales@peacockusa.com	Bid Notification
Penn Morris	NJ	Classification	2016-03-21 13:30:52	mail@bestat.us	Bid Notification
Phantom Technologies, Inc.	CA	Classification	2016-03-21 13:30:52	eddie.kim@iboss.com	Bid Notification
Phillips Communications and Equipment Company	VA	Classification	2016-03-21 13:30:52	rwolford@pc-e.net	Bid Notification
PJ Hilton and Associates	CA	Classification	2016-03-21 13:30:52	andrew@pjhilton.com	Bid Notification
Plante & Moran, PLLC	MI	Classification	2016-03-21 13:30:52	adam.rujan@plantemoran.com	Bid Notification
Plante & Moran, PLLC	MI	Classification	2016-03-21 13:30:52	Scott.Eiler@plantemoran.com	Bid Notification
Platinum Networks, Inc.	NJ	Classification	2016-03-21 13:30:52	monicad@platnetinc.com	Bid Notification
Portable Computer Systems, Inc.	CO	Classification	2016-03-21 13:30:52	brianf@pcsmobile.com	Bid Notification
POWER Engineers, Inc.	ID	Classification	2016-03-21 13:30:52	dan.gilmore@powereng.com	Bid Notification
Praeses, LLC	LA	Classification	2016-03-21 13:30:52	lauren.mann@praeses.com	Bid Notification
Praetorian	TX	Classification	2016-03-21 13:30:52	paul.jauregui@praetorian.com	Bid Notification
Precision Data Products Inc	MI	Classification	2016-03-21 13:30:52	jim.eidenberger@precision.com	Bid Notification
Premier Companies LLC	PA	Classification	2016-03-21 13:30:52	jmader@premiercompaniesllc.com	Bid Notification
Premier Wireless Solutions	CA	Classification	2016-03-21 13:30:52	rich@pws.bz	Bid Notification
Primus Electronics Corporation	IL	Classification	2016-03-21 13:30:52	dixon@primuselectronics.com	Bid Notification
Procellis Technology Inc.	MN	Classification	2016-03-21 13:30:52	Jeff.Weber@Procellis.com	Bid Notification
Product Source International Datacomm, LLC	NJ	Classification	2016-03-21 13:30:52	jberrios@psitec.com	Bid Notification
Prolinx Services, Inc.	CA	Classification	2016-03-21 13:30:52	l.hannon@prolinxservices.com	Bid Notification
PRO SOUND, INC	FL	Classification	2016-03-21 13:30:52	jevans@prosound.net	Bid Notification
PSCA	PA	Classification	2016-03-21 13:30:52	michelle.fink@frequencycoordination.org	Bid Notification
Public Communications Inc	IL	Classification	2016-03-21 13:30:52	poettel@pciipr.com	Bid Notification
Public Consulting Group	CA	Classification	2016-03-21 13:30:52	phsmith@pcgus.com	Bid Notification
Public Consulting Group, Inc.	CA	Classification	2016-03-21 13:30:52	services@pcgus.com	Bid Notification
Public Knowledge LLC	WY	Classification	2016-03-21 13:30:52	sobrecht@pubknow.com	Bid Notification
Q.A. Technologies	NE	Classification	2016-03-21 13:30:52	kasey_hesse@qat.com	Bid Notification
Quad City Leadership Consulting, Inc.	IA	Classification	2016-03-21 13:30:52	kjamesgis79@yahoo.com	Bid Notification
Questivity Inc	CA	Classification	2016-03-21 13:30:52	hsohel@questivity.com	Bid Notification
Qwest Communications Company, LLC	CO	Classification	2016-03-21 13:30:52	mike.hymer@qwest.com	Bid Notification
RADgov, Inc.	FL	Classification	2016-03-21 13:30:52	eloprete@radgov.com	Bid Notification
Radixos	WA	Classification	2016-03-21 13:30:52	jwaters@radixos.com	Bid Notification
Randstad Technologies, LP	CA	Classification	2016-03-21 13:30:52	ross.drury@randstadusa.com	Bid Notification
Range Global Service	TX	Classification	2016-03-21 13:30:52	ltiller@rangeglobal.net	Bid Notification
Rapid Technologies	OR	Classification	2016-03-21 13:30:52	stacyvm@rapid-tech.com	Bid Notification
R- Associates, Inc.	TX	Classification	2016-03-21 13:30:52	bill@r-associates.com	Bid Notification
R.A. Wiedemann & Associates, Inc.	KY	Classification	2016-03-21 13:30:52	rob@rawiedemann.com	Bid Notification
RAYMAR INFORMATION TECHNOLOGY, INC.	CA	Classification	2016-03-21 13:30:52	sales@raymarinc.com	Bid Notification
RCC Consultants, Inc	NC	Classification	2016-03-21 13:30:52	rbello@rcc.com	Bid Notification
RDSF Consulting	AR	Classification	2016-03-21 13:30:52	daniel@rdsfconsulting.com	Bid Notification
Red Mountain Technologies	WA	Classification	2016-03-21 13:30:52	skbergam@gmail.com	Bid Notification
Refurble	IL	Classification	2016-03-22 10:00:39	jason@refurble.com	Bid Notification

Refurble	IL	Classification	2016-03-28 10:00:17	jason@refurble.com	Bid Answer
Refurble	IL	Classification	2016-03-28 10:22:23	jason@refurble.com	Addendum Notification
Remote Satellite Systems International	CA	Classification	2016-03-21 13:30:52	rob@remotesatellite.com	Bid Notification
RESOLUTE Partners	CT	Classification	2016-03-21 13:30:52	pguertin@resolutepartners.com	Bid Notification
Resource Management Systems, Inc.	NY	Classification	2016-03-21 13:30:52	cearl@rms.net	Bid Notification
Resource Technology Management	FL	Classification	2016-03-21 13:30:52	tmueller@RTM-Inc.com	Bid Notification
RFx Analyst	CA	Classification	2016-03-21 13:30:52	rpf@rfxanalyst.com	Bid Notification
Rittenhouse Communications Group	PA	Classification	2016-03-21 13:30:52	sean.edwards@rittenhousecom.com	Bid Notification
RJT Solution Beacon Inc.	CA	Classification	2016-03-21 13:30:52	bala@rjtcompuquest.com	Bid Notification
RKO MEDIA LLC	PA	Classification	2016-03-21 13:30:52	scott@rkomedia.net	Bid Notification
Rocky Mountain West Telecom, Inc.	UT	Classification	2016-03-21 13:30:52	carter@rmwt.com	Bid Notification
Rook Security	IN	Classification	2016-03-21 13:30:52	danielle.sayre@rooksecurity.com	Bid Notification
Royal Media Network	MD	Classification	2016-03-21 13:30:52	xyra@royalimagingssolutions.com,elises@royalimagingssolutions.com,jojo@royalimagingssolutions.com,jomel@royalimagingssolutions.com,eddie@royalimagingssolutions.com,rosemary@royalimagingssolutions.com	Bid Notification
Royal Media Network Inc.	MD	Classification	2016-03-21 13:30:52	kristopher@royalimagingssolutions.com	Bid Notification
ROYAL MEDIA NETWORK INC	MD	Classification	2016-03-21 13:30:52	Henry.kenn@royalimagingssolutions.com	Bid Notification
RPI Consultants, LLC	MD	Classification	2016-03-21 13:30:52	lmattson@rpc.com	Bid Notification
RW Management Group, Inc.	WI	Classification	2016-03-21 13:30:52	twalker@rwmanagementgroup.com	Bid Notification
Safari Micro	AZ	Classification	2016-03-21 13:30:52	tina@safarimicro.com	Bid Notification
Saigan Technologies, Inc.	MO	Classification	2016-03-21 13:30:52	diversity@saigantech.com	Bid Notification
Saitech Inc	CA	Classification	2016-03-21 13:30:52	govtsales@esaitech.com	Bid Notification
Sal, Johnson and Associates	FL	Classification	2016-03-21 13:30:52	chernandez@csisoft.com	Bid Notification
SA Technologies Inc	CA	Classification	2016-03-21 13:30:52	Priyanka.joshi@satincorp.com	Bid Notification
SAT Radio Communications, LTD.	TX	Classification	2016-03-21 13:30:52	svick@indcom.net	Bid Notification
Savage Consulting	FL	Classification	2016-03-21 13:30:52	eric.e@savagecomputers.com	Bid Notification
SCAN TECHNOLOGY, INC.	TN	Classification	2016-03-21 13:30:52	MFLOWERS@SCANTEC.COM	Bid Notification
Sciens LLC	TX	Classification	2016-03-21 13:30:52	sgousie@sciens.com	Bid Notification
Scitus Technology Solutions, LLC	WA	Classification	2016-03-21 13:30:52	erica@scitus-tech.com	Bid Notification
Scottel Voice and Data	CA	Classification	2016-03-21 13:30:52	linda.brown@blackbox.com	Bid Notification
Securus Technologies, Inc.	TX	Classification	2016-03-21 13:30:52	SalesDirector@securustechnologies.com	Bid Notification
Semantic Arts, Inc.	CO	Classification	2016-03-21 13:30:52	office.manager@semanticarts.com	Bid Notification
SEP Software Corporation	CO	Classification	2016-03-21 13:30:52	bids@sepusa.com	Bid Notification
Sequoia Consulting Group	IN	Classification	2016-03-21 13:30:52	kenmurray@sequoiacg.com	Bid Notification
Sevenoutsource	DE	Classification	2016-03-21 13:30:52	rfpalerts@gmail.com	Bid Notification
SGSG, LLC	TX	Classification	2016-03-21 13:30:52	phillip@shepherdgsg.com	Bid Notification
ShoreTel	CA	Classification	2016-03-21 13:30:52	jsinger@shoretel.com	Bid Notification
Single Wing LLC	MO	Classification	2016-03-21 13:30:52	emily@singlewingcreative.com	Bid Notification
Singo Solution, Inc	AZ	Classification	2016-03-21 13:30:52	rpf@singo1.com	Bid Notification
SMS Systems Maintenance Services, Inc	NC	Classification	2016-03-21 13:30:52	ehemminge@sysmaint.com	Bid Notification
SMS Tech Solutions	NC	Classification	2016-03-21 13:30:52	chris@smstechsolutions.com	Bid Notification
Softchoice Corporation	CA	Classification	2016-03-21 13:30:52	sledus@softchoice.com	Bid Notification
Solutionary, Inc.	NE	Classification	2016-03-21 13:30:52	SeanRadke@solutionary.com	Bid Notification
SolveForce.com	CA	Classification	2016-03-21 13:30:52	SolveForceLLC@gmail.com	Bid Notification
Sotel Systems	MO	Classification	2016-03-21 13:30:52	tmaguire@midwest-tele.com	Bid Notification
Source Inc.	KS	Classification	2016-03-21 13:30:52	bansley@sourceinc.com	Bid Notification
Source, Inc.	TX	Classification	2016-03-21 13:30:52	bwiley@source.com	Bid Notification
SOURCE RITE LLC	CA	Classification	2016-03-21 13:30:52	anne@sourceritegsa.com	Bid Notification
Special Order Systems	CA	Classification	2016-03-21 13:30:52	jbagatti@team-sos.com	Bid Notification
Spok, Inc.	VA	Classification	2016-03-21 13:30:52	gov.sales@spok.com	Bid Notification
Stang Decision Systems	MI	Classification	2016-03-21 13:30:52	wendy@stangds.com	Bid Notification
startel technologies inc	CA	Classification	2016-03-21 13:30:52	jboutros@startechtel.com	Bid Notification
Sterling Computers Corporation	SD	Classification	2016-03-21 13:30:52	alex.delao@sterlingcomputers.com	Bid Notification
St Joseph Electronics inc dba Sight and Sound Innovations	MO	Classification	2016-03-21 13:30:52	sales@sightandsoundinnovations.com	Bid Notification
Storage Applications Inc	TX	Classification	2016-03-21 13:30:52	john@r-associates.com	Bid Notification
Strictly Technology	FL	Classification	2016-03-21 13:30:52	nking@gostrictly.com	Bid Notification
Structure Technologies, Inc.	IL	Classification	2016-03-21 13:30:52	tmote@structure-tech.com	Bid Notification
STXTECHS	TX	Classification	2016-03-21 13:30:52	rudy@stxtechs.com	Bid Notification
Sunera LLC	FL	Classification	2016-03-21 13:30:52	ldunlap@sunera.com	Bid Notification
Superior Access Solutions	MN	Classification	2016-03-21 13:30:52	govsales@sa-solutions.com	Bid Notification
Syngen, Inc.	IL	Classification	2016-03-21 13:30:52	jessica.adams@syngen.com	Bid Notification
Synergy Telcom Inc.	IN	Classification	2016-03-21 13:30:52	lisa.gemmer@synergy-tel.com	Bid Notification
Synergy Telcom, Inc	IN	Classification	2016-03-21 13:30:52	chris.ryan@synergy-tel.com	Bid Notification
Taborda Solutions	CA	Classification	2016-03-21 13:30:52	michelle.ray@tabordasolutions.com	Bid Notification
Taurus Technologies, Inc.	TX	Classification	2016-03-21 13:30:52	Klangham@taurustechinc.com	Bid Notification
Team Telecom LLC	NC	Classification	2016-03-21 13:30:52	jbstoves@teamtelecom.net	Bid Notification
Tech Depot	CT	Classification	2016-03-21 13:30:52	grant.goury@techdepot.com	Bid Notification
Tech Depot	CT	Classification	2016-03-21 13:30:52	smorrissey@techdepot.com	Bid Notification
Technology Resource Center of America, LLC	TX	Classification	2016-03-21 13:30:52	donna.bourbeau@trca.com	Bid Notification
Tectonic Engineering & Surveying Consultants PC	NY	Classification	2016-03-21 13:30:52	lskinner@tectonicengineering.com	Bid Notification

TekFriends	TX	Classification	2016-03-21 13:30:52	via@tekfriends.com	Bid Notification
Teladata LLC	CA	Classification	2016-03-24 10:51:14	nrobertson@teladata.com	Bid Notification
Telecom Technologies, Inc.	MN	Classification	2016-03-21 13:30:52	vhouston@telecom-tech.com	Bid Notification
TELESWITCH	FL	Classification	2016-03-21 13:30:52	JBRYCE@TELESWITCH.COM	Bid Notification
Tele-Town Hall, LLC	VA	Classification	2016-03-21 13:30:52	johnny@teletownhall.com	Bid Notification
Televate, LLC	VA	Classification	2016-03-21 13:30:52	fwilliams@televate.com	Bid Notification
Tellus Solutions	CA	Classification	2016-03-21 13:30:52	jineshj@tellussol.com	Bid Notification
Teo Technologies	WA	Classification	2016-03-21 13:30:52	lisa.nowak@teotech.com	Bid Notification
Terra Verde LLC	AZ	Classification	2016-03-21 13:30:52	edward.vasko@terraverdeservices.com	Bid Notification
Terra Verde Services	AZ	Classification	2016-03-21 13:30:52	mikah.perez@terraverdeservices.com	Bid Notification
TESSCO Technologies	MD	Classification	2016-03-21 13:30:52	estevesd@tessco.com	Bid Notification
Tetra Tech Construction, Inc	CO	Classification	2016-03-21 13:30:52	ashley.hurwitz@tetrattech.com	Bid Notification
The ARRC	CA	Classification	2016-03-21 13:30:52	TheARRC@ARRenteria.com	Bid Notification
The Azimuth Group, Inc.	TX	Classification	2016-03-21 13:30:52	deisenlohr@azimuthgrp.com	Bid Notification
The Blue Book Building & Construction Network	NY	Self Invited	2016-03-28 10:00:17	dpeters@thebluebook.com	Bid Answer
The Blue Book Building & Construction Network	NY	Self Invited	2016-03-28 10:22:23	dpeters@thebluebook.com	Addendum Notification
The CAPO Group	TX	Classification	2016-03-21 13:30:52	john.trinidad@gti1.com	Bid Notification
The Coyote Group LLC	MO	Classification	2016-03-21 13:30:52	markw@thecoyotegroup.com	Bid Notification
The IQ Business Group, Inc.	VA	Classification	2016-03-21 13:30:52	business.development@iqgroup.com	Bid Notification
The Pule Group	CA	Classification	2016-03-21 13:30:52	thomasdtucker.tt@gmail.com	Bid Notification
The Via Group	TX	Classification	2016-03-21 13:30:52	rjacoby@theviagroup.com	Bid Notification
Thomas P. Miller and Associates, LLC	IN	Classification	2016-03-21 13:30:52	jfaris@tpma-inc.com	Bid Notification
Tiger Direct	FL	Classification	2016-03-21 13:30:52	richard.ruiz@tigerdirect.com	Bid Notification
Tiger Direct	IL	Classification	2016-03-21 13:30:52	donald.phelps@tigerdirect.com	Bid Notification
Tiger Direct	TX	Classification	2016-03-21 13:30:52	steven.lubom@TigerDirect.com	Bid Notification
Tigerdirect Inc	FL	Classification	2016-03-21 13:30:52	Derek.James@Tigerdirect.com	Bid Notification
Tiger Direct, Inc.	FL	Classification	2016-03-21 13:30:52	kay.chan@tigerdirect.com	Bid Notification
TKDA	MN	Classification	2016-03-21 13:30:52	tricia.fantinato@tkda.com	Bid Notification
T-Mobile USA	MN	Classification	2016-03-21 13:30:52	tarek.sayed@t-mobile.com	Bid Notification
TNT Network Consulting	MI	Classification	2016-03-21 13:30:52	info@tntnetworkdesign.com	Bid Notification
Total Material Handling Solutions LLC	TX	Classification	2016-03-21 13:30:52	andrew@e-rackonline.com	Bid Notification
Totowa Systems, Inc.	NJ	Classification	2016-03-21 13:30:52	etreuvey@totowasystems.com	Bid Notification
Tower Products, Inc.	NY	Classification	2016-03-21 13:30:52	garrett@markertek.com	Bid Notification
Tower Products INC	NY	Classification	2016-03-21 13:30:52	casey@towerpower.com	Bid Notification
TRA	MA	Classification	2016-03-21 13:30:52	consulting@tradvisors.com	Bid Notification
Trans-Tel Central	OK	Classification	2016-03-21 13:30:52	germaine.jenkins@trans-tel.com	Bid Notification
TranSystems	MO	Classification	2016-03-21 13:30:52	jwzimmermann@transystems.com	Bid Notification
TRC Engineers, Inc.	TX	Classification	2016-03-21 13:30:52	bhawk@trcsolutions.com	Bid Notification
Triad Advisors Group, LLC	CA	Classification	2016-03-21 13:30:52	juliusb@triadadvisorsgroup.com	Bid Notification
Trianz Consulting Inc.	VA	Classification	2016-03-21 13:30:52	rohit.choudhuri@trianz.com	Bid Notification
Trinity 3 LLC	MN	Classification	2016-03-21 13:30:52	eogden@trinity3.com	Bid Notification
Trinity Video Communications, Inc.	KY	Classification	2016-03-21 13:30:52	jkolb@trinityvideo.net	Bid Notification
Tri State Camera	NY	Classification	2016-03-21 13:30:52	shmaya@tristatecamera.com	Bid Notification
Tri-Tek Group, LLC	AZ	Classification	2016-03-21 13:30:52	sales@tritekelectronics.com	Bid Notification
Trivud, Inc.	CA	Classification	2016-03-21 13:30:52	jennajcaudill@yahoo.com	Bid Notification
Trofholtz Technologies, Inc.	CA	Classification	2016-03-21 13:30:52	bids@trofholtz.com	Bid Notification
Troy & Banks, Inc.	NY	Classification	2016-03-21 13:30:52	mpancurak@troybanks.com	Bid Notification
Tusa Consulting Services	FL	Classification	2016-03-21 13:30:52	todd.mechler@tusaconsulting.com	Bid Notification
Ultra Inc.	ND	Classification	2016-03-21 13:30:52	tschatz@connectingpoint.biz	Bid Notification
UMS Group Inc.	NJ	Classification	2016-03-21 13:30:52	water@umsgroup.com	Bid Notification
Unistar-Sparco Computers Inc.	TN	Classification	2016-03-21 13:30:52	christine_chun@sparco.com	Bid Notification
URS Corporation	TX	Classification	2016-03-21 13:30:52	lorre.walker@urs.com	Bid Notification
USCOMPUTERS	CA	Classification	2016-03-21 13:30:52	info@uscomputersinc.com	Bid Notification
Useware, Inc.	CA	Classification	2016-03-21 13:30:52	azhang@able-soft.com	Bid Notification
US Netcom Corp	MO	Classification	2016-03-21 13:30:52	bids@usnlive.com	Bid Notification
US Pan American Solutions	MD	Classification	2016-03-21 13:30:52	admin@uspasgov.com	Bid Notification
US Tech Solutions, Inc	NJ	Classification	2016-03-21 13:30:52	bill@ustechsolutions.com	Bid Notification
US TelePacific Corp	CA	Classification	2016-03-21 13:30:52	gliggins@telepacific.com	Bid Notification
UtiliWorks Consulting LLC	LA	Classification	2016-03-21 13:30:52	nnaassan@utiliworks.com	Bid Notification
Valcom Services LLC	VA	Classification	2016-03-23 07:59:15	gbailey@valcom.com	Bid Notification
Valiant Health Services	TX	Classification	2016-03-21 13:30:52	stacey.brown@valianthealthservices.com	Bid Notification
Vaske Computer Inc	MN	Classification	2016-03-21 13:30:52	smstefano@collier-it.com	Bid Notification
vCloud Tech Inc.	CA	Classification	2016-03-21 13:30:52	vcloud@vcloudtech.com	Bid Notification
Vecna Technologies	MA	Classification	2016-03-21 13:30:52	gm-subscriptions@vecna.com	Bid Notification
Venus Communications LLC	NV	Classification	2016-03-21 13:30:52	jessica@venus-comm.com	Bid Notification
Verizon	GA	Classification	2016-03-21 13:30:52	Detria.Hines@verizon.com	Bid Notification
Verizon Wireless	MD	Classification	2016-03-21 13:30:52	Jeff.Lynch@VerizonWireless.com	Bid Notification
Vertical Limit Construction LLC	MN	Classification	2016-03-21 13:30:52	j.johnson@verticallimit.com	Bid Notification
Vertical Technology Services, LLC	MD	Classification	2016-03-21 13:30:52	lwinkler@verticalts.com	Bid Notification
VFA, Inc.	MA	Classification	2016-03-21 13:30:52	mwintz@vfa.com	Bid Notification
ViON Corporation	VA	Classification	2016-03-21 13:30:52	armelle.taltec@vion.com	Bid Notification
Visionary Integration Professionals	CA	Classification	2016-03-21 13:30:52	aarfpey@vipconsulting.com	Bid Notification
Visionary Integration Professionals, LLC	CA	Classification	2016-03-21 13:30:52	lkrieg@vipconsulting.com	Bid Notification
Vision Computers, Inc	GA	Classification	2016-03-21 13:30:52	ruby@visioncomputers.com	Bid Notification
Vision Technologies Inc	MD	Classification	2016-03-21 13:30:52	sjohnson@visiontech.biz	Bid Notification



Vizada, Inc.	MD	Classification	2016-03-21 13:30:52	stefan.tilliard@vizada.com	Bid Notification
VNM GROUP, INC.	VA	Classification	2016-03-21 13:30:52	kristin@ciniva.com	Bid Notification
Vology	FL	Classification	2016-03-21 13:30:52	dschulz@vology.com	Bid Notification
WALTER KLEIN	NY	Classification	2016-03-21 13:30:52	walter@alphasum.com	Bid Notification
West Coast Consulting LLC	CA	Classification	2016-03-21 13:30:52	coby@westcoastllc.com	Bid Notification
Winbourne Consulting	VA	Classification	2016-03-21 13:30:52	tbrefeld@w-llc.com	Bid Notification
Winbourne Consulting, LLC	VA	Classification	2016-03-21 13:30:52	jwinbourne@w-llc.com	Bid Notification
Windstream Communications	CA	Classification	2016-03-21 13:30:52	thomas.bunten@windstream.com	Bid Notification
Windstream Communications	NY	Classification	2016-03-21 13:30:52	james.sawers@windstream.com	Bid Notification
Workers Assistance Program, Inc.	TX	Classification	2016-03-21 13:30:52	solutions@alliancewp.com	Bid Notification
WorkForce Software, LLC	MI	Classification	2016-03-21 13:30:52	kyelonek@workforcesoftware.com	Bid Notification
Xerox State & Local Solutions, Inc.	VA	Classification	2016-03-21 13:30:52	biddesk.fc-tlg@xerox.com	Bid Notification
Xybion Technology Solutions	PA	Classification	2016-03-21 13:30:52	ctompkins@xybion.com	Bid Notification
Yellow DUX	PA	Classification	2016-03-21 13:30:52	todd@yellowdux.com	Bid Notification
Zetta Pros, LLC	CA	Classification	2016-03-21 13:30:52	bid_box@zettapros.com	Bid Notification
ZLH Enterprises	NJ	Classification	2016-03-21 13:30:52	jodi@zlhent.com	Bid Notification
ZOHO	CA	Classification	2016-03-21 13:30:52	lshankar@manageengine.com	Bid Notification
Zones, inc	WA	Classification	2016-03-21 13:30:52	judi.harvey@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2016-03-21 13:30:52	teamtx.goved@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2016-03-21 13:30:52	emanuel.smith@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2016-03-21 13:30:52	teammn.goved@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2016-03-22 07:32:35	teammn.goved@zones.com	Bid Answer
Zones, Inc.	WA	Classification	2016-03-28 10:00:17	teammn.goved@zones.com	Bid Answer
Zones, Inc.	WA	Classification	2016-03-28 10:22:23	teammn.goved@zones.com	Addendum Notification

**From:** [Public Purchase](#)  
**To:** [Lisa Truax](#)  
**Subject:** Public Purchase - RFP #16.15 - Mobile Educational Broadband Closed Notification  
**Date:** Monday, April 4, 2016 10:16:04 AM

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Lisa M Truax

The bid RFP #16.15 - Mobile Educational Broadband has closed on Apr 4, 2016 10:00:00 AM CDT

To see more details on this bid go to

<http://www.publicpurchase.com/gems/bid/bidView?bidId=58172>

Thank you for using Public Purchase.

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**Public Purchase Support Team**  
Email: [support@publicpurchase.com](mailto:support@publicpurchase.com)  
Website: [www.publicpurchase.com](http://www.publicpurchase.com)

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MK: sLXcCVO64mztuepmMDa0gA==

# Access Report

Agency  
 Bid Number  
 Bid Title

Cooperative Purchasing Connection  
 16.15  
 Mobile Educational Broadband

Vendor Name	Accessed First Time	Most Recent Access	Documents	Most Recent Response Date
Global Information Intelligence LLC	2016-03-21 04:01 PM CDT	2016-03-21 04:01 PM CDT		
Charter Communications	2016-03-22 01:21 AM CDT	2016-03-22 01:21 AM CDT		
PCMG	2016-03-21 03:13 PM CDT	2016-03-21 03:13 PM CDT		
Range Global Services	2016-03-21 05:36 PM CDT	2016-03-21 05:36 PM CDT		
Better Direct	2016-03-21 02:35 PM CDT	2016-03-21 02:35 PM CDT		
Focused Training and Techincal Services	2016-03-21 03:57 PM CDT	2016-03-21 03:57 PM CDT		
MCPc, Inc	2016-03-21 02:34 PM CDT	2016-03-21 02:44 PM CDT		
Zones, Inc.	2016-03-21 02:34 PM CDT	2016-03-21 02:38 PM CDT	Form C - Pricing Schedule.xlsx Form B - Questionnaire.docx Form H - Proposal Checklist.pdf RFP 16.15 - Mobile Educational Broadband.pdf	
Totowa Systems, Inc.	2016-03-21 02:45 PM CDT	2016-03-21 02:45 PM CDT		
Copperfasten Technologies	2016-03-22 02:53 AM CDT	2016-03-22 02:53 AM CDT		
M&A Technology	2016-03-21 04:28 PM CDT	2016-03-21 04:28 PM CDT		
ContentKeeper Technologies	2016-03-21 06:03 PM CDT	2016-03-21 06:03 PM CDT		
Onvia	2016-03-31 07:57 PM CDT	2016-04-01 12:06 PM CDT	RFP 16.15 - Mobile Educational Broadband_Amended 3.28.2016.pdf Tips to a Successful Submission.pdf Form H - Proposal Checklist.pdf Form G - Contract Offer & Award.pdf Form F - Assurance of Compliance.pdf Form E - Level of Support.pdf Form D - References (3 - Generic).pdf Form C - Pricing Schedule.pdf Form B - Questionnaire.pdf Form A - Vendor Information.pdf	
Refurble	2016-03-22 11:11 AM CDT	2016-03-22 12:59 PM CDT	RFP 16.15 - Mobile Educational Broadband.pdf	
ROYAL MEDIA NETWORK INC	2016-03-22 03:13 PM CDT	2016-03-22 03:13 PM CDT		
B & H Foto & Electronics Corp.	2016-03-22 09:15 AM CDT	2016-03-22 09:15 AM CDT		
The Blue Book Building & Construction Network	2016-03-22 10:23 AM CDT	2016-03-28 07:26 AM CDT	RFP 16.15 - Mobile Educational Broadband.pdf	
TLX Communications	2016-03-22 02:26 PM CDT	2016-03-22 02:26 PM CDT		
Kajeet, Inc.	2016-03-22 01:10 AM CDT	2016-03-31 09:25 AM CDT	RFP 16.15 - Mobile Educational Broadband_Amended 3.28.2016.pdf Tips to a Successful Submission.pdf Form H - Proposal Checklist.pdf Form G - Contract Offer & Award.pdf Form F - Assurance of Compliance.pdf Form E - Level of Support.pdf Form D - References (3 - Generic).pdf Form C - Pricing Schedule.xlsx Form B - Questionnaire.docx Form A - Vendor Information.pdf RFP 16.15 - Mobile Educational Broadband.pdf	2016-03-30 08:16 AM CDT
CJIS GROUP LLC	2016-03-22 02:33 PM CDT	2016-03-25 03:10 PM CDT	RFP 16.15 - Mobile Educational Broadband.pdf	
Integra Telecom Holdings, Inc.	2016-03-22 04:51 PM CDT	2016-03-22 04:51 PM CDT		

Vision Technologies Inc	2016-03-21 02:33 PM CDT	2016-03-21 02:33 PM CDT		
Graybar	2016-03-21 02:43 PM CDT	2016-03-21 02:45 PM CDT	RFP 16.15 - Mobile Educational Broadband.pdf Form H - Proposal Checklist.pdf Form A - Vendor Information.pdf Form C - Pricing Schedule.xlsx	
Howard Industries, Inc.	2016-03-22 08:34 AM CDT	2016-03-22 08:34 AM CDT		
Civic Resource Group International	2016-03-21 05:42 PM CDT	2016-03-21 05:42 PM CDT		
A&A Electric & Underground Const., Inc.	2016-03-21 02:53 PM CDT	2016-03-21 03:02 PM CDT	Tips to a Successful Submission.pdf Form C - Pricing Schedule.xlsx Form B - Questionnaire.docx Form A - Vendor Information.pdf RFP 16.15 - Mobile Educational Broadband.pdf	
Embedded Works Corp.	2016-03-21 03:07 PM CDT	2016-04-01 09:22 AM CDT	Form A - Vendor Information.pdf Form H - Proposal Checklist.pdf Form C - Pricing Schedule.xlsx RFP 16.15 - Mobile Educational Broadband.pdf	

# Opening Record

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Date

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Time

<b>Form A - Vendor Information</b>
<b>Form B - Questionnaire</b>
<b>Form C - Pricing</b>
<b>Form D - References</b>
<b>Form E - Level of Support</b>
<b>Form F - Assurance of Compliance</b>
<b>Form G - Contract Offer &amp; Award</b>
<b>Form H - Proposal Checklist</b>
<b>Other:</b>
<b>Notes:</b>

<b>Form A - Vendor Information</b>
<b>Form B - Questionnaire</b>
<b>Form C - Pricing</b>
<b>Form D - References</b>
<b>Form E - Level of Support</b>
<b>Form F - Assurance of Compliance</b>
<b>Form G - Contract Offer &amp; Award</b>
<b>Form H - Proposal Checklist</b>
<b>Other:</b>
<b>Notes:</b>

<b>Form A - Vendor Information</b>
<b>Form B - Questionnaire</b>
<b>Form C - Pricing</b>
<b>Form D - References</b>
<b>Form E - Level of Support</b>
<b>Form F - Assurance of Compliance</b>
<b>Form G - Contract Offer &amp; Award</b>
<b>Form H - Proposal Checklist</b>
<b>Other:</b>
<b>Notes:</b>

<b>Form A - Vendor Information</b>
<b>Form B - Questionnaire</b>
<b>Form C - Pricing</b>
<b>Form D - References</b>
<b>Form E - Level of Support</b>
<b>Form F - Assurance of Compliance</b>
<b>Form G - Contract Offer &amp; Award</b>
<b>Form H - Proposal Checklist</b>
<b>Other:</b>
<b>Notes:</b>

**Cooperative Purchasing Connection**  
Tabulation Report RFP #16.15 - Mobile Educational  
Broadband  
Vendor: Kajeet, Inc.

**General Comments:** Kajeet's bid is approved and executed at the CEO level. Our Founder-CEO and our company look forward to working with CPC, AESA and all member agencies to connect more students to Education Broadband and address the Homework Gap!

**General Attachments:** Form A - Vendor Information - Kajeet.pdf  
Form B - Questionnaire - Kajeet.docx  
Form C - Pricing Schedule - Kajeet.xlsx  
Form D - References (3 - Generic) - Kajeet.pdf  
Form E - Level of Support - Kajeet.pdf  
Form F - Assurance of Compliance - Kajeet.pdf  
Form G - Contract Offer - Award - Kajeet.pdf  
Form H - Proposal Checklist - Kajeet.pdf

## Form A - Vendor Information

Company Information			
<b>Company Name</b>			
<b>Address</b>			
<b>City/State/Zip</b>			
<b>Phone</b>		<b>Fax</b>	
<b>Toll Free Customer Number</b>			

Company Contacts	
<b>General Manager Name</b> <ul style="list-style-type: none"> <li>• Email</li> <li>• Phone</li> </ul>	
<b>Sales Manager Name</b> <ul style="list-style-type: none"> <li>• Email</li> <li>• Phone</li> </ul>	
<b>Customer Service Manager Name</b> <ul style="list-style-type: none"> <li>• Email</li> <li>• Phone</li> </ul>	
<b>Account Manager(s) for the Cooperatives Name(s)</b> <ul style="list-style-type: none"> <li>• Email</li> <li>• Phone</li> </ul>	

Responsibilities	
<b>CPC New Member Notification</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	
<b>CPC Member Customer Service</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	
<b>Submitting Sales Reports to CPC</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	
<b>Payment of Administrative Fees to CPC</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	
<b>Conducting Audits</b> <ul style="list-style-type: none"> <li>• Name</li> <li>• Email/Phone</li> </ul>	

## Form B – Questionnaire

**Instructions.** Please complete the questionnaire below by placing your company’s answers in the correlating response column.

Responding Company’s Name:	<b>Kajeet, Inc.</b>
Instructions: For those responding to the RFP, please respond to the questions below.	
Question	Response
1. As you envision it, what is your company’s role in this partnership? Please include sales and marketing strategies.	<p>It is Kajeet’s role to help CPC and AESA members ensure all students have equitable access to educational opportunities afforded to them. Kajeet is responsible for:</p> <ul style="list-style-type: none"> <li>• Building and enhancing our platform, products and services</li> <li>• Securing improvements in cost/pricing with our underlying network partners</li> <li>• Consulting with CPC and AESA members to bring resources and expertise on the Homework Gap issue to their attention</li> <li>• Providing services to manage the off-campus Education Broadband environment for our customers</li> <li>• Delivering Marketing campaigns (for example, <a href="http://www.homeworkgap.com">http://www.homeworkgap.com</a>) that increase awareness of the challenge students face and the available solutions</li> <li>• Partnering with other organizations to bring resources to CPC and AESA members (for example, <a href="http://www.kajeet.net/download-digital-equity-toolkit">http://www.kajeet.net/download-digital-equity-toolkit</a> from CoSN)</li> <li>• Gathering feedback from CPC and AESA Member customers as part of our virtual and in-person focus groups</li> <li>• Making new eligible schools and school districts aware of the CPC / AESA contract option and CPC / AESA services to help facilitate procurement</li> </ul> <p>Representing the solution at events (such as TIES, FETC, ISTE and similar) with a positive ROI</p>
2. Does your company have a dedicated marketing department with which CPC can communicate and obtain marketing materials and images? If so, please include their contact information in your response.	<p>Yes, extensive and very professional. You’ll love them. Kajeet has experience working with 3<sup>rd</sup> party representation in both the public and private sector. We also have experience co-marketing major creative campaigns such as Homework Gap Heroes (<a href="http://www.homeworkgap.com">http://www.homeworkgap.com</a>) and research such as Making Learning Mobile (<a href="http://www.kajeet.net/extracurricular/mlm3_study">http://www.kajeet.net/extracurricular/mlm3_study</a>, <a href="http://www.kajeet.net/hubfs/MLM3-Report.pdf">http://www.kajeet.net/hubfs/MLM3-Report.pdf</a>) and the CoSN Digital Equity Toolkit (<a href="http://www.kajeet.net/extracurricular/digital-equity-assessing-the-need-in-your-schools">http://www.kajeet.net/extracurricular/digital-equity-assessing-the-need-in-your-schools</a>)</p>
3. Of the immediate tri-state area (MN, ND, SD), please list any areas that your company is not able to service.	<p>Network coverage varies by carrier. North-central and Northeast MN have areas with no coverage (mostly the national forests). Some areas of ND and SD lack coverage (mostly the Reservations). Exact coverage maps can be provided upon request for individual members. Coverage on the Verizon network is much stronger than the Sprint network, for example. The Kajeet team will work with any/all prospective CPC or AESA members to determine the best network to serve their students!</p>
4. Please explain what makes your company’s product(s) and/or service unique and why it offsets your company from its competitors.	<p>Kajeet is focused on <u>one</u> problem – off-campus student access to Education Broadband. Solving <u>that</u> problem requires bringing together many components to interact seamlessly for the school. Many schools lack the time and/or expertise to tackle this challenge alone – a task that requires constant day-to-day management of the platforms involved.</p> <p>With over 5 years of K-12 focused experience and over 13 years of</p>



consumer service experience with child technology, Kajeet has brought together many components:

- Mobile Broadband Network Access
  - 4G LTE with 3G Fallback
  - Multiple carrier networks
    - For expanded coverage and/or redundancy
  - Full provisioning, measurement and rating
- Secure, private tunneling of traffic from all Kajeet enabled devices to the Sentinel platform, across all partner carrier networks
- Real time alerting and active response/intervention based on device/network behavior and usage rules
- Web filtering
  - For CIPA compliance
  - For on-task educational focus
  - Category-based
  - Protocol-based
  - Time-of-Day
  - Day-of-Week
  - By Individual or by Groups (unlimited)
  - Multiple policies with automated conditional switching
  - Real-time network effect – policies are dynamically improved by activities and encounters across all schools/districts nationwide
- Reporting and Analytics
  - Visibility into network traffic
  - Analysis of specific usage for instructional resources
  - Diagnostic views into behavior and activities
  - Alerting for exception-based criteria
  - Aggregated views of programmatic impact
  - Publishable reports for external audiences, community engagement and support
- Professional Services
  - Assigned Education Program Managers to Kajeet Managed accounts
  - Detailed launch process assistance
  - Training on hardware and Kajeet systems
  - Custom account configurations
  - Bulk importing/config
  - Custom reporting
  - Year-round monitoring and consultations
  - Proactive notifications of EPM discoveries
  - Carrier/Network analysis
- K-12 Packaging
  - Custom padded SmartSpot cases to reduce breakage, loss and theft
  - K-12 focused instructions and documentation all under Creative Commons licensing
  - Bulk shipments or custom shipping as needed
  - Custom branding available for large deployments
- Media Center / Library systems
  - Custom views for school Media Center Specialists or Public Libraries
  - Can track check-ins and check-outs, due dates, etc.
  - Dynamic group assignments to customize device to student/patron by age, grade, program, etc.

	<ul style="list-style-type: none"> <li>○ Overdue behavioral changes to network interface</li> <li>○ Custom messaging to drive student/patron return</li> <li>● Direct customer ability to instantly suspend devices <ul style="list-style-type: none"> <li>○ Lost / Stolen suspend to direct a user to custom messaging for recovery/return</li> <li>○ Location services (on some networks)</li> </ul> </li> <li>● Direct customer ability to perform device/service swaps without waiting on or relying on support</li> <li>● Single Invoice Transactions <ul style="list-style-type: none"> <li>○ No future liabilities required</li> <li>○ No overages</li> <li>○ No monthly bills</li> <li>○ No early termination fees</li> <li>○ 100% predictably and reliably within budget</li> </ul> </li> <li>● No minimum term</li> <li>● No minimum quantity</li> <li>● Community Knowledge Base where schools/districts across the country can share best practices, policies, program documents, ideas, tips, tricks, community engagement strategies, etc.</li> </ul> <p>Under CPC &amp; AESA, aggregated pricing benefits based on total volume of CPC &amp; AESA members</p>
<p>5. Does your company have the capability to provide product/service demonstrations at shows and training seminars? If so, please explain what area shows your company attends and what training options would be available to members.</p>	<p>Yes. All shows are considered on a case-by-case basis. We participate strongly in most national shows (ISTE, CoSN, FETC, NAPT, etc) and many state-level events (MN TIES, TCEA or CUE, for example). Kajeet has both regional and national budgets to support events on an ROI basis. Live demonstrations and trainings are also common at regional ESC/ESA meetings. Virtual demonstrations can be flexibly scheduled via WebEx as well.</p>
<p>6. Inventory: where are your company's distribution hubs located? What is the service/fill rate of inventory from those locations?</p>	<p>All operations, logistics and fulfillment occur out of our facilities in Scottsdale, AZ. 100%</p>
<p>7. Describe your company's ordering process and what methods can be used by members to place or create orders?</p>	<p>Via a consultative engagement process, Kajeet will create a tailored Quote based on the specific needs of a CPC or AESA member. The member will then typically provide (via email most often):</p> <ul style="list-style-type: none"> <li>● Purchase Order</li> <li>● Proof of Tax Exempt status (if applicable)</li> <li>● Signed Service Agreement</li> <li>● Signed Lease Agreement (if applicable)</li> <li>● Signed SmartSpot Protection Agreement (if applicable)</li> </ul> <p>Kajeet will then schedule an Implementation Call with the CPC or AESA member to plan/meet desired fulfillment logistics, schedule trainings, etc.</p>
<p>8. Does your company offer online ordering? How many staff members are dedicated to your online ordering help desk?</p>	<p>An existing customer can request configuration of their Sentinel account to allow credit card transactions. Very few education customers elect to do this.</p> <p>Kajeet does not currently provide online ordering for <u>new</u> education customers, unless through a partner portal. We do have the full capability to do so, in-house, as we have done so for over a decade in our consumer business.</p> <p>We have 1 dedicated staff member for inside sales order processing. Most customer transactions are handled via an outside sales member (Regional Sales Director).</p>

<p>9. Does your company have retail locations available for members to purchase items? If so, please describe how you envision CPC members obtaining contract pricing at those locations.</p>	<p>No. N/A. – Our solution is uniquely tailored for Education entities and is not sold to the general public. Thus, we do not use a general retail / storefront approach but rather work directly with each CPC or AESA member via an assigned team (Education Program Manager plus Account Manager or Regional Sales Director).</p>
<p>10. Describe the sales process that your company would take with an educational member (i.e. school)? Will this process differ from a city, county or nonprofit member? If so, please describe both processes.</p>	<p>Our primary focus is educational institutions and education-focused non-profit or NGO organizations. Our primary end-user type is a K-12 student.</p> <p>Via a consultative engagement process, Kajeet will create a tailored Quote based on the specific needs of a CPC or AESA member. The member will then typically provide (via email most often):</p> <ul style="list-style-type: none"> <li>• Purchase Order</li> <li>• Proof of Tax Exempt status (if applicable)</li> <li>• Signed Service Agreement</li> <li>• Signed Lease Agreement (if applicable)</li> <li>• Signed SmartSpot Protection Agreement (if applicable)</li> </ul> <p>Kajeet will then schedule an Implementation Call with the CPC or AESA member to plan/meet desired fulfillment logistics, schedule trainings, etc.</p> <p>For non-educational customers, our sales process involves a deeper dive into their requirements for the network environment. These typically differ from what a K-12 user would need/expect. Quotes would then be customized accordingly. (For example, Department of Family and Child Services or a Housing Authority)</p>
<p>11. Does your company require a minimum order? If so, what are your minimum order requirements? If the minimum is not met, what surcharge would your company assess?</p>	<p>No, we do not currently have a minimum order requirement. Setting up a private/custom Sentinel account typically costs \$1500 per instance (district, most often). This charge is typically waived for deployments of at least 100 units and 1 academic year (9 or 10 months). This charge will be discounted for CPC &amp; AESA members when not waived.</p>
<p>12. Briefly explain your delivery policy and the lead time required from a member placing an order to receipt of delivery.</p>	<p>An implementation call is scheduled with each new customer upon receipt of the required order materials. Fulfillment is typically <u>quoted</u> as 2 weeks to 10 weeks depending on the size/qty of the order. Fulfillment often <u>happens</u> in less than 2 weeks for smaller orders. Timing is typically driven by the logistics/schedule requirements of the customer vs. Kajeet.</p>
<p>13. At times there are issues with service and/or deliveries. Please describe your process for addressing issues with participating members.</p>	<p>Customers are assigned an Education Program Manager for direct personal contact (available standard business hours). Kajeet also provides a ticketing system for submission of help/support tickets that is available 24x7. Kajeet provides a standard RMA process for any hardware issues requiring warranty exchange, replacement, etc. All issues are handled with personal attention in a consultative fashion.</p>
<p>14. Express: Has your company previously worked with third-party integrated systems for purchasing and procurement? If so, please explain your capabilities (i.e. able to provide a static catalog, cXML punch-out, etc.) and the names of systems/organizations your company has integrated with.</p>	<p>Yes. Our company has worked with EDI systems including BestBuy, Target, WalMart, Limited Too, Walgreens and others. We have also supported catalog integration with partners such as CDW-G.</p> <p>We have managed our own entire online shopping cart systems in our consumer business (for equipment, rate plans, taxation, etc.).</p> <p>We also design, implement, manage and support full e-commerce systems for enterprise MVNO clients. Other client names cannot be provided, per respective NDA's.</p> <p>With CPC/AESA, will implement Express where appropriate – for</p>

	example, pre-bundled single purchases make the most sense vs. custom-designed member implementations.
15. Please describe any other “value adds” your company can bring to the members of CPC.	<p>The Kajeet community network is a very valuable resource. Within our community are schools, districts and others who are running projects for traditional, blended, virtual and extracurricular activities. We have projects from pre-K through community college. We have most languages and cultural communities represented. Our districts who translate materials can contribute them back under Creative Commons. Our Knowledge Base includes shared resources such as Responsible Use Policies, parent communications, presentations, etc. Kajeet will work with the communications/PR lead of any CPC or AESA member to ensure the public message desired is seen and heard as meets their strategic goals. Our K-12 industry focused PR is very capable. For example case studies, see <a href="http://www.kajeet.net/customer-stories">http://www.kajeet.net/customer-stories</a> and for example media coverage, see <a href="http://www.kajeet.net/news">http://www.kajeet.net/news</a>. Kajeet also has experience working with IRB and RRB certified human research studies including longitudinal research with 3<sup>rd</sup> party independent evaluators and grant funder accountability.</p>
16. What are your payment terms?	<p>Payments by a Member are due when stated in each fully accepted purchase order or, if the purchase order does not state when particular payments are due, those payments will be due within thirty (30) days of Kajeet invoice. Late Payments: If a Member fails to make any payment when due, Kajeet will have the right, without prejudice to any other remedies it may have, to charge an additional fee equal to one-and-one-half percent (1.5%) of the overdue amount for each full or partial month that the amount remains unpaid.</p>
17. Does your company accept payment by procurement card? If so, is a member assessed a fee for purchasing with a procurement card?	<p>Yes. Typically 5% though this is sometimes waived based on available promotions.</p>
18. Does your company offer any prompt payment discounts? If so, please describe.	<p>No, but see above for penalties for late payments.</p>
19. State your company’s process for handling returns and/or credits.	<p>We have a standard RMA process for warranty returns.</p> <p>For termination of an account:</p> <p>Termination by Member: Member may terminate this Agreement if for any reason Member is dissatisfied with the level of service Member is receiving, and if after notifying Kajeet, Kajeet fails to bring the level of service up to Member’s expectations within 30 days of such notification.</p> <p>Effects of Termination: In the event of termination, Kajeet will remove Customer’s account and remaining balances from Kajeet’s systems and Customer will return any Kajeet owned equipment to Kajeet within 30 days of termination. Purchased services are nonrefundable.</p>
20. Does your company currently have any other contracts in place with purchasing consortiums? If so, please list your current contracts and the contract maturity date with that consortium.	<p>Yes, we have a current contract in place with CPC.</p> <p>We also have a contract that was competitively bid with piggyback language via the Central Texas Purchasing Alliance. This allows any CTPA member to obtain and ride that contract (<a href="http://www.txctpa.org/memberlist/">http://www.txctpa.org/memberlist/</a>).</p>
Please list how an agreement with CPC will compare to other contracts	<p>We expect the CPC + AESA contract to include aggregated pricing, which the CTPA related contract does not. We expect the CPC + AESA</p>

your company holds.	Agreement to be substantially similar in pricing to the existing CPC Agreement but to also be structured more favorably to support partnerships with additional AESA member consortia.
21. Does your company have contracts with other consortiums in Minnesota, North Dakota, and South Dakota? If so, please describe how your company will position this contract to CPC members.	<p>Yes, we have a current contract in place with CPC. All other contracts in these states are direct customer contracts.</p> <p>We expect to discuss <u>preferred</u> contract status with CPC but we cannot offer <u>exclusivity</u> due to other legal restrictions.</p>
22. Administrative Fees: CPC requires all vendors to pay an administrative fee on the total gross purchases made by CPC members. What administrative fee (percentage) does your company propose to CPC?	We would typically consider 1% - We are a small business with a highly focused solution. If other AESA member consortia (state/regional ESAs/ESCs, etc.) are also partnered and supporting promotion and delivery outside the tri-state area, we will consider a 1.5% fee to support both CPC and additional AESA member agencies. We intend to offer aggregated pricing to CPC and AESA members that will beat anything they can obtain individually. This translates to thinner margins for us. Higher fees would lead to higher pricing.
23. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.	Some service prices are subject to a 4.5% Telecommunication and Administrative Fee. Shipping is not included and can be quoted upon request per specific deployment. Sales Tax is not included and it is assumed most (or all) CPC members are exempt. Proof of exempt status will be required. Pricing may be re-negotiated when aggregate volume under CPC exceeds 5,000 active devices.
24. List any exceptions that your company is requesting to the terms set forth in the Instructions to Respondents and Technical Specifications.	Kajeet is not requesting any exceptions to the terms set forth.

# Form D – References

**Instructions:** Please provide three references in the spaces below.

<b>Responding Company's Name:</b>	
-----------------------------------	--

Reference #1	
<b>Reference Name</b>	
<b>Reference Contact Name</b> <ul style="list-style-type: none"><li>• Phone</li><li>• Email</li></ul>	
<b>Notes (for CPC use only):</b>	

Reference #2	
<b>Reference Name</b>	
<b>Reference Contact Name</b> <ul style="list-style-type: none"><li>• Phone</li><li>• Email</li></ul>	
<b>Notes (for CPC use only):</b>	

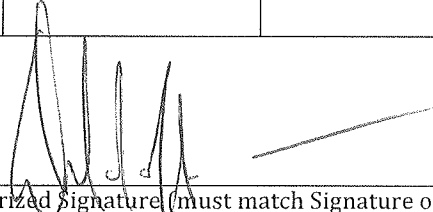
Reference #3	
<b>Reference Name</b>	
<b>Reference Contact Name</b> <ul style="list-style-type: none"><li>• Phone</li><li>• Email</li></ul>	
<b>Notes (for CPC use only):</b>	

## Form E – Level of Support

**Instructions:** Please indicate the level of support you will offer on this contract category. Check only one box in each section.

<b>Prices are (check one box):</b>	
<input type="checkbox"/>	No different from what we ordinarily offer to individual members.
<input type="checkbox"/>	Two percent (2%) lower than our best price to individual members.
<input type="checkbox"/>	Three percent (3%) lower than our best price individual members.
<input type="checkbox"/>	Four percent (4%) lower than our best price to individual members.
<input type="checkbox"/>	Five percent (5%) lower than our best price to individual members.
<input type="checkbox"/>	Ten percent (10%) lower than our best price to individual members.
<input checked="" type="checkbox"/>	Other, please explain <small>Up to 32% lower due to aggregated volume. That will improve further based on Total Contract Volume when TCV exceeds 5,000 active lines to over 50% discounting.</small>

<b>Prices are (check one box):</b>	
<input checked="" type="checkbox"/>	No different from what we ordinarily offer to other consortiums.
<input type="checkbox"/>	Two percent (2%) lower than our best price to other consortiums.
<input type="checkbox"/>	Three percent (3%) lower than our best price other consortiums.
<input type="checkbox"/>	Four percent (4%) lower than our best price to other consortiums.
<input type="checkbox"/>	Five percent (5%) lower than our best price to other consortiums.
<input type="checkbox"/>	Ten percent (10%) lower than our best price to other consortiums.
<input type="checkbox"/>	Other, please explain  

  
 \_\_\_\_\_  
 Authorized Signature (must match Signature on Form F)  
 Daniel J. Neal, CEO  
 Kajet, Inc.

29 Mar 16  
 \_\_\_\_\_  
 Date

## Form F - Assurance of Compliance

To Whom It May Concern:

The respondent has carefully checked the accuracy of all items including description, price per unit, and listed total price per item in this proposal. In addition, the respondent accepts the general provisions of the proposal, including delivery timelines, and all responsibilities of delivery as outlined.

The respondent is aware of any detailed and special conditions.

In submitting this proposal, it is understood that the right is reserved by the Cooperative Purchasing Connection to reject any or all proposals, and it is agreed that this proposal may not be withdrawn during a period of one hundred-twenty (120) days from the time of the opening date.

Company Name: Kajeet, Inc.

Authorized Agent's Signature: \_\_\_\_\_

Agent's Name (printed):

Daniel J. NEAL, CEO

Address:

7901 Jones Branch Dr, # 350

City/State/Zip:

McLean, VA 22102

Telephone Number:

240.482.3480 Fax Number: 240.482.3481

E-Mail Address:

dneal@kajeet.com



# Form G – Contract Offer & Award

## OFFER TO BE COMPLETED BY VENDOR

In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instructions to Respondents and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance of this proposal.

The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the Cooperative Purchasing Connection as stated in the evaluation section, will be a consideration in making the award.


This contract offer and award binds said vendor to all terms and conditions stated in the proposal until a contract has been signed by both parties.

Company Name: Kajeet, Inc.

Address: 7901 Jones Branch Dr., #350

City: McLean State: VA Zip: 22102

Contract Contact Person: Michael Flood (mflood@kajeet.com)

Authorized Signature: 

Printed Name: Daniel J. Neal, CEO

## ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY BY THE COOPERATIVE PURCHASING CONNECTION

Contract Term: It is the Cooperative Purchasing Connection's intent to award a contract for Educational Broadband. The contract term may be renewed annually, up to three (3) additional terms.

CPC Authorized Signature \_\_\_\_\_ Contract Number 16.15 - EDB

Awarded this \_\_\_\_\_ day of \_\_\_\_\_, 2016.

## Form H – Proposal Checklist

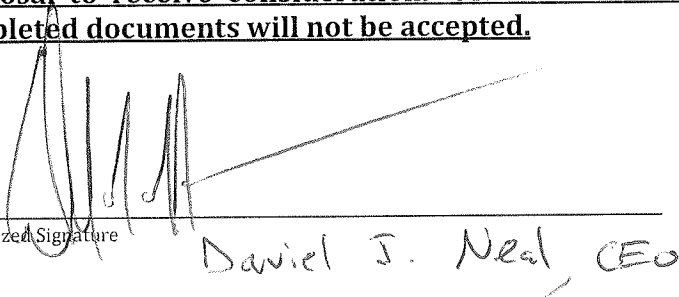
The following items/submittals are required to be qualified as a respondent to the RFP. Respondents must submit an electronic version of their proposal by the due date and time listed in this RFP via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Please take a moment to review the checklist provided and ensure all of the necessary documents have been uploaded with your response.

**Your organization's uploaded proposal should include the following submitted documents:**

1. Form A – Vendor Information (Submit as a PDF, not scanned)
2. Form B – Questionnaire (Submit as a Word (.doc or .docx) document)
3. Form C – Pricing Schedule (Submit as an Excel (.xls or .xlsx) document)
4. Form D – References (Submit as a PDF, not scanned)
5. Form E – Level of Support (Printed, signed, and scanned, submit as PDF)
6. Form F – Assurance of Compliance (Printed, signed, and scanned, submit as PDF)
7. Form G – Contract Offer & Award (Printed, signed, and scanned, submit as PDF)
8. Form H – Proposal Checklist (Printed, signed, and scanned, submit as PDF)

**IMPORTANT: Forms MUST be submitted electronically in the format indicated for the proposal to receive consideration. MS Word documents with inserted images of completed documents will not be accepted.**

Authorized Signature



Daniel J. Neal, CEO

Date

29 Mar 16

# **RFP 16.15 – Mobile Educational Broadband**

**Due April 4, 2016, at 10:00 a.m. CDT  
Responses Submitted Online Via Public Purchase**

## **Notification Report:**

577 companies were invited, self-invited, or met the classification codes and were notified of the RFP's availability.

## **Access Report:**

27 companies accessed the RFP  
9 companies downloaded all or partially downloaded the RFP  
1 company submitted a response to the RFP

## **Respondents:**

Kajeet, Inc.

*Bid Opening Overview:* Kajeet, Inc. has qualified for full evaluation by CPC. A summary is provided in the following pages.

## **Executive Summary**

Respondents were asked to provide a mobile educational broadband solution that enables mobile learning for all students and/or users. As many educational institutions are expanding their digital learning opportunities, the demand for off-campus homework continues to grow. This is creating a divide between users who have the ability to access internet connectivity off-campus versus those who are unable to access connectivity. This educational gap continues to widen and limit students' success.

CPC is pursuing a partnership that can assist in closing the technology gap for students and/or users by delivering a mobile educational broadband solution that not only provides off-campus connectivity for all, but also provides CIPA compliant filtering while retaining the goal of education. This mobile broadband solution will allow CPC member agencies, such as, but not limited to: Pre-K -12, higher education, and library systems, the opportunity to purchase a nimble, easy to use, educational solution at consortium level discounted pricing as described in the technical specifications.

Through this RFP, CPC is presenting respondents with the opportunity to utilize this contract as a vehicle with a national marketing strategy. CPC is working in partnership with AESA, which serves ESAs across 45 states, reaching 533 service agencies nationwide allowing AESA to reach well over 80% of the public school districts in the United States. Through the partnership between CPC and AESA, the awarded vendor will have full access to the immediate tri-state area as well as a competitive solicitation that may be used as a national vehicle for the procurement of mobile educational broadband.

## **Kajeet, Inc.**

*From their website:* When we started this company in 2003, we wanted kids to be agile with technology, to be empowered and safe, and we wanted to help them respond with confidence to what's happening in their world. Not incidentally, we want parents, educators and guardians to be involved too. Being part of the mobile world is not just fun, it's a responsibility - a shared responsibility. So we've designed Kajeet products to incorporate all the tools to help educators and families customize and manage every aspect of the mobile experience.

Below are some highlights from Kajeet, Inc.'s response to the RFP:

1. It is Kajeet's role to help CPC and AESA members ensure all students have equitable access to educational opportunities afforded to them. Kajeet is responsible for:
  - a. Consulting with CPC and AESA members to bring resources and expertise on the Homework Gap issue to their attention
  - b. Providing services to manage the off-campus Education Broadband environment for our customers
  - c. Delivering Marketing campaigns (for example, <http://www.homeworkgap.com>) that increase awareness of the challenge students face and the available solutions
  - d. Partnering with other organizations to bring resources to CPC and AESA members (for example, <http://www.kajeet.net/download-digital-equity-toolkit> from CoSN)
  - e. Making new eligible schools and school districts aware of the CPC / AESA contract option and CPC / AESA services to help facilitate procurement
2. Representing the solution at events (such as TIES, FETC, ISTE and similar) with a positive ROI
3. With over 5 years of K-12 focused experience and over 13 years of consumer service experience with child technology, Kajeet has brought together many components:
  - a. Mobile Broadband Network Access
    - i. 4G LTE with 3G Fallback
    - ii. Multiple carrier networks
    - iii. Full provisioning, measurement and rating

- b. Secure, private tunneling of traffic from all Kajeet enabled devices to the Sentinel platform, across all partner carrier networks
  - c. Real time alerting and active response/intervention based on device/network behavior and usage rules
  - d. Web filtering
    - i. For CIPA compliance
    - ii. For on-task educational focus
    - iii. Category-based, Protocol-based
    - iv. Time-of-Day, Day-of-Week
    - v. By Individual or by Groups (unlimited)
    - vi. Multiple policies with automated conditional switching
    - vii. Real-time network effect – policies are dynamically improved by activities and encounters across all schools/districts nationwide
  - e. Reporting and Analytics
    - i. Visibility into network traffic
    - ii. Analysis of specific usage for instructional resources
    - iii. Diagnostic views into behavior and activities
    - iv. Alerting for exception-based criteria
    - v. Aggregated views of programmatic impact
    - vi. Publishable reports for external audiences, community engagement and support
  - f. Professional Services
    - i. Assigned Education Program Managers to Kajeet Managed accounts
    - ii. Training on hardware and Kajeet systems
    - iii. Custom account configurations
    - iv. Bulk importing/config., Custom reporting
    - v. Year-round monitoring and consultations
    - vi. Proactive notifications of EPM discoveries
    - vii. Carrier/Network analysis
  - g. K-12 Packaging
    - i. Custom padded SmartSpot cases to reduce breakage, loss and theft
    - ii. K-12 focused instructions and documentation all under Creative Commons licensing
    - iii. Bulk shipments or custom shipping as needed
    - iv. Custom branding available for large deployments
  - h. Media Center / Library systems
    - i. Custom views for school Media Center Specialists or Public Libraries
    - ii. Can track check-ins and check-outs, due dates, etc.
    - iii. Dynamic group assignments to customize device to student/patron by age, grade, program, etc.
    - iv. Overdue behavioral changes to network interface
    - v. Custom messaging to drive student/patron return
  - i. Direct customer ability to instantly suspend devices
    - i. Lost / Stolen suspend to direct a user to custom messaging for recovery/return
    - ii. Location services (on some networks)
  - j. Direct customer ability to perform device/service swaps without waiting on or relying on support
  - k. Single Invoice Transactions
    - i. No future liabilities required
    - ii. No overages
    - iii. No monthly bills
    - iv. No early termination fees
    - v. 100% predictably and reliably within budget
  - l. No minimum term
  - m. No minimum quantity
  - n. Community Knowledge Base where schools/districts across the country can share best practices, policies, program documents, ideas, tips, tricks, community engagement strategies, etc.
4. Under CPC & AESA, aggregated pricing benefits based on total volume of CPC & AESA members.

5. Pricing may be re-negotiated when aggregate volume under CPC exceeds 5,000 active devices.

## **Pricing Schedule**

*Pricing Overview:* this section of the Executive Summary evaluates the pricing submitted by Kajeet, Inc.

*Pricing Schedule (required):* Kajeet, Inc. submitted pricing discounts across all hardware and some accessories. The SmartSpot discounts range from 23 to 62% off list price, while the Cradlepoint hardware discounts for the SmartBus solution range from nine (9) to 19% off list price; the SmartBus Antenna System (accessory) is also discounted 10% off list price. However, the SmartSpot Case and SmartBus Antenna are not discounted due to their low list price.

*Services Price Schedule (required):* Kajeet, Inc. is offering installation services for SmartBus Installations, customized training services, support services that include white glove service (per unit, per month), along with four (4) educational broadband plans, explained below:

1. Kajeet Choice Plan: managed and run by the purchasing agency/member. Each device has a monthly activation charge along with being pooled into a wireless data bundle, sold to the agency/member by the giga-byte (GB). In this broadband plan, the agency/member would manage all of the devices through the Sentinel program.
  - a. Example: A district that pilots a program of 1,000 devices under the Choice Plan will purchase the 1,000 devices and then pay \$9.99 per month for each of those active devices, and all of those devices would use data from a pooled purchase of data (\$9.99 per GB) until the data is used and more data would need to be purchased by the district.
2. Kajeet Managed Plan: this managed plan is the same as the choice, however, the devices, analytics, reporting, etc. is all run by a dedicated account manager from Kajeet. No management is placed on the member for this plan.
  - a. Example: A district that pilots a program of 1,000 devices under the Managed Plan would purchase the 1,000 devices and then pay a per device fee for the management of that device. The management plans are tiered depending on how many months the district agrees to (i.e. 3, 10 month terms = 30 months). In this example, each device would be priced at the \$14.99 per month, per unit, billed in three annual single transactions.
3. Kajeet SmartBus: similar to the Choice plan, the SmartBus solution is charged per active device (bus) and the pooling of data between all of the devices (busses).
4. Kajeet Essentials: for those areas without national 4G coverage, an agency/member may purchase a data plan from their local provider and Kajeet will work with the local provider to build a tunnel to filter the content through the Kajeet system. This solution, provides a per device, per cost basis.

Kajeet also offers a charge for unfiltered YouTube access, a BYOD activation fee for Sprint or Verizon qualified mobile products, along with a SmartSpot protection plan. Please note that the four plans provided by Kajeet are also subject to a 4.5% Telecommunications and Administrative Fee.

*Volume Discounts (optional):* Pricing for the four (4) service plans will be re-negotiated for better pricing once volume exceeds 5,000 active units.

## **Recommendation**

Based on Kajeet, Inc.'s response, their unique product offering of CIPA compliant mobile, filtered content, reporting and monitoring capabilities, packaging, and their single invoice transactions, it is my recommendation to CPC to offer an award to Kajeet, Inc. This award, valid for one contract term, may be renewed annually, for up to three (3) additional terms.

April 8, 2016

Kajeet, Inc.  
Attn: Michael Flood, VP of Strategy  
7901 Jones Branch Drive, Suite 350  
McLean, VA 22102

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**Award Decision, RFP # 16.15 – Mobile Educational Broadband**

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Dear Michael Flood:

Congratulations – the cooperative purchasing team comprised of the regional service cooperatives of the Cooperative Purchasing Connection, using the weighted criteria outlined in the Request for Proposal (RFP), have completed their review of the proposals received. Evaluation criteria included qualifications and experience, quality and variety of product selection, pricing, services and support, and ease of ordering.

We are pleased to announce that your proposal received the recommendation for award. This decision is subject to approval of the Boards of Directors and the successful negotiation of a mutually acceptable contract.

I will be contacting you in the near future to finalize a contract for the awarded goods and/or services. Thank you for submitting your proposal; the Cooperative Purchasing Connection looks forward to working with Kajeet, Inc.

Regards,



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Lisa M. Truax | Bid & Contract Facilitator  
Cooperative Purchasing Connection

Enclosure:  
Performance Bond Requirements

April 7, 2016

Kajeet, Inc.  
Attn: Michael Flood  
7901 Jones Branch Drive, Suite 350  
McLean, VA 22102

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**Performance Bond Requirements, RFP #16.15 – Mobile Educational Broadband**

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Dear Michael Flood:

Congratulations on becoming an awarded vendor with the Cooperative Purchasing Connection (CPC). We're looking forward to working with you and you'll soon be receiving a contract for review. In addition, as you may know, CPC requires awarded vendors to post a \$1,000.00 performance bond at the time an agreement is met and the contract is signed by the awarded vendor. The performance bond may be in the form of a bond, certified or cashier's check, or money order payable to Lakes Country Service Cooperative. It may also be a bond naming Lakes Country Service Cooperative as obligee written by a corporate surety, satisfactory to CPC, pledging that the awarded vendor will abide by the terms stated in the RFP and in the vendor's proposal and pledges the faithful performance of the contract and the payment of all obligations arising thereunder.

With any partnership, some are not successful. Failure from an awarded vendor to comply with the proposal and contract agreement, the performance bond shall be forfeited to CPC as liquidated damages, not as a penalty. The loss of the performance bond may include, but is not limited to:

- Poor communication; multiple documented failures to correspond with CPC.
- Poor customer service; failure to respond on multiple occasions to CPC members within a timely manner.
- Poor quality of product and failure to replace/refund member purchase when appropriate.
- Delivery issues; consistent and documented failures to deliver product on time or in proper condition.
- Lack of on-time reporting and inaccurate quarterly reports.
- Lack of quarterly administrative fee payments.

Performance bonds will be returned in their full amount upon the successful completion of a bid cycle.

Please let me know if you have any questions.

Regards,

A handwritten signature in black ink, appearing to read "Lisa M. Truax".

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Lisa M. Truax | Bid & Contract Facilitator  
Cooperative Purchasing Connection



# Form G – Contract Offer & Award

## OFFER TO BE COMPLETED BY VENDOR

In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instructions to Respondents and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance of this proposal.

The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the Cooperative Purchasing Connection as stated in the evaluation section, will be a consideration in making the award.

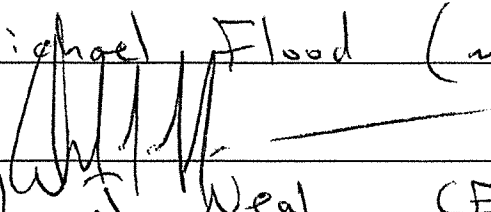
This contract offer and award binds said vendor to all terms and conditions stated in the proposal until a contract has been signed by both parties.

Company Name: Kajeet, Inc.

Address: 7901 Jones Branch Dr., #350

City: McLean State: VA Zip: 22102

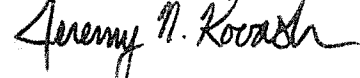
Contract Contact Person: Michael Flood (mflood@kajeet.com)

Authorized Signature: 

Printed Name: Daniel J. Neal, CEO

## ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY BY THE COOPERATIVE PURCHASING CONNECTION

Contract Term: It is the Cooperative Purchasing Connection's intent to award a contract for Educational Broadband. The contract term may be renewed annually, up to three (3) additional terms.

  
CPC Authorized Signature

16.15 - EDB  
Contract Number

Awarded this 7th day of April, 2016.